



**Finance Committee Meeting- FY 2025 Budget
Jekyll Island Authority Board of Directors**

**Agenda
Tuesday, June 4, 2024
9:30 a.m.
JIA Administration Conference Room
100 James Road, Jekyll Island, GA**

JIA Board Members will Participate Remotely

Public Comment

Written public comments can be submitted online until 12:00 noon on Monday, June 3rd at the JIA Board of Directors [website](https://www.jekyllisland.com/authority/board-directors/). The name of the person and the topic of the comment will be read into the record. The full public comment will become part of the permanent record. There will also be an opportunity for in-person public comments.

Meeting documents and public comments are available at:

<https://www.jekyllisland.com/authority/board-directors/>

Chairman, Dale Atkins - Call to Order

I. Finance Committee

Mr. Bill Gross, Chair

- A. Review of the Fiscal Year 2025 Proposed Budget – Mark Williams, Executive Director and Marjorie Johnson, Chief Financial Officer
 - 1. Operating Expenses
 - 2. Capital Equipment and Projects Requests
 - 3. Incentive Plans – Jenna Johnson, Human Resource Director
- B. Committee Consideration of the Fiscal Year 2025 Proposed Budget – Bill Gross, Chair, Finance Committee

IV. Committee of the Whole

Dale Atkins, Chair

Adjournment

PROPOSED BUDGET

Jekyll Island Authority *Proposed Fiscal Year 2025 Budget Summary*



PROPOSED BUDGET

Jekyll Island Authority -Consolidated
FY2025 Budget

	Budget FY2025	Comments	Projected FY2024	Rolling 12 months	Budget FY2024	Actual FY2023	Actual FY2022	Actual FY2021	Actual FY2020	Actual FY2019
REVENUES										
GROSS REVENUES	47,741,156.32	Business leases \$6.5M; Parking fees & Annual passes \$7M; H/M tax \$3.7M; Concessions \$5M; Food & beverage \$3.4M; Admission fees \$4.3M; Campsite rental \$2.7M; Green fees & carts \$1.4M	47,290,736.30	47,658,683.85	44,282,064.48	44,789,747.00	41,200,067.01	32,458,103.96	28,106,608.47	31,701,259.43
COST OF GOODS SOLD	3,233,988.73	Cost of merchandise, food, beverage and fuel sold	2,758,233.98	2,684,620.52	2,849,489.60	2,875,840.66	2,492,046.81	2,000,631.00	1,643,418.02	1,889,105.88
NET REVENUE	44,507,167.59		44,532,502.32	44,974,063.33	41,432,574.88	41,913,906.34	38,708,020.20	30,457,472.96	26,463,190.45	29,812,153.55
EXPENSES										
PERSONNEL	22,676,519.00	FT labor \$12M; PT labor \$2.5M; staffing service labor \$316K; Health insurance \$3.2M; Retirement \$3.6M; FICA \$953K; Employee development \$93K; Unemployment insurance \$22K	19,752,210.93	18,913,400.16	20,786,943.63	17,263,685.83	14,806,786.75	12,445,581.01	12,525,004.68	12,667,952.32
MOTOR VEHICLE	334,894.71	Fuel for vehicles & equipment \$231K; R&M of vehicles and ATV's \$104K	329,374.55	308,493.06	355,231.59	310,633.82	280,358.20	195,191.86	271,446.00	256,276.65
SUPPLIES & MATERIALS	2,418,820.85	Chemicals & Fertilizers \$610K; Special Event supplies \$228K; Plants & Seeds \$157K; Bathroom/cleaning supplies \$186K; decorations \$141K; shop supplies \$150K; Sand & Soil \$114K	2,476,336.34	2,248,513.07	2,622,605.34	2,303,366.76	1,961,292.41	1,426,580.90	1,583,258.23	1,850,740.96
REPAIRS & MAINTENANCE	2,149,009.62	Building/Structure R&M \$875K; Roads/Grounds R&M \$163K; Equipment R&M \$476K; Service Contracts \$635K (Water tower maint; equipment svc agreements)	2,344,495.28	2,833,661.78	2,272,447.74	2,438,286.35	2,082,278.63	1,401,330.25	1,647,083.47	1,575,951.94
UTILITIES	2,254,211.06	Electricity \$1.4M; heating/cooking fuel \$32K; water/sewer \$303K; trash \$319K; internet/cable \$114K; telephone \$112K	2,236,945.32	2,193,636.24	2,116,948.41	1,994,325.89	1,960,652.69	1,847,839.05	1,931,185.39	1,907,796.12
INSURANCE	1,436,455.67	Worker's comp \$267K; liability ins \$228K; property ins \$237K; vehicle ins \$4K; fire fee \$642K; other insurance \$57K (Cyber ins, business interruption, All-Risk insurance)	1,385,270.83	1,380,430.39	1,405,718.60	1,023,602.79	933,780.23	851,416.04	840,637.79	879,553.88
ADVERTISING & PROMOTION	1,456,733.58	Brand & advertising \$773K; Public Relations \$131K; 31-81 Magazine \$330K; BGIVB \$100K; Group promotions & meetings \$57K; Event promotions \$58K	1,395,691.40	1,335,863.91	1,406,423.53	1,381,955.70	993,936.58	461,173.65	785,625.44	1,504,226.52
TRAVEL	88,675.00	Staff travel for meetings and conferences; includes travel expense for Board.	57,291.86	47,086.50	83,540.00	68,026.04	37,317.70	18,948.68	80,849.90	96,432.71
LICENSES, REGISTRATIONS & SUBSCRIPTIONS	673,451.14	Professional associations; training registration fees; software subscriptions; web hosting	671,953.27	553,135.50	671,331.43	458,917.76	320,359.73	234,891.56	247,869.72	232,089.56
CONTRACTS	4,584,605.80	SMG contract and staffing \$2M; Special events \$175K (entertainment, fireworks, etc.); Sanitation \$412K; Legal services \$286K; Hollybourne exhibit fabrication \$125K; other (payroll processing, IT services, etc).	4,743,614.91	4,264,212.65	4,721,996.44	4,329,769.81	3,223,226.91	2,178,409.10	3,010,864.34	3,292,477.64
BUILDING & EQUIPMENT RENTAL	853,058.55	Golf cart lease; equipment leases; equipment rental for maintenance and events; copiers; compactors	884,890.11	873,319.46	860,465.89	835,192.30	704,852.58	610,449.15	810,302.49	619,899.50
CREDIT CARD FEES & BANK FEES	711,708.92	Credit card processing fees; transaction fees for entry gate and campground reservations.	690,149.72	698,443.71	664,574.30	696,558.73	551,587.97	417,307.05	297,126.72	318,627.81
PRINTING & PUBLICATIONS	202,468.30	Island Guides \$150K, annual reports \$3K, maps, event guides, tickets banners, etc.	205,203.83	136,505.37	224,785.90	183,744.25	116,675.76	91,373.58	130,607.54	275,440.01
EQUIPMENT PURCHASES <\$5K	218,699.00	General equipment replacements: Computers, maintenance equipment; vacuum cleaners, etc.	173,506.33	166,709.77	158,295.94	212,019.45	216,597.83	114,175.16	139,162.97	264,136.06
INTEREST EXPENSE	0.00		1,406.90	1,406.90	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL OPERATING EXPENSES	40,059,311.20		37,348,341.58	35,954,818.47	38,351,308.74	33,500,085.48	28,189,703.97	22,294,667.04	24,301,024.68	25,741,601.68
OPERATING INCOME	4,447,856.39		7,184,160.74	9,019,244.86	3,081,266.14	8,413,820.86	10,518,316.23	8,162,805.92	2,162,165.78	4,070,551.87

PROPOSED BUDGET

	Budget FY2025	Comments	Projected FY2024	Rolling 12 months	Budget FY2024	Actual FY2023	Actual FY2022	Actual FY2021	Actual FY2020	Actual FY2019
BOARD DESIGNATED FUND CONTRIBUTIONS		Reserve amounts set aside for improvements and equipment								
Tourism Development Fund	1,125,060.00	Westin payment, bond payment and other Tourism Development projects	1,104,367.53		1,080,664.50	1,152,917.21	1,136,953.16	871,516.38	582,567.72	697,322.85
Water / Sewer Fund	36,673.40	Water and Sewer projects and equipment	105,609.88		75,363.21	311,560.44	424,595.91	570,198.88	534,217.95	351,836.33
Fire Department Equipment Fund	253,283.81	Fire Department equipment	367,238.08		246,533.48	175,000.00	233,028.85	323,625.30	294,367.43	194,162.89
Public area Improvement Fund	481,872.40	Improvements to Public Areas and equipment to maintain public areas	884,234.11		817,924.57	568,570.36	1,252,159.86	1,647,341.64	0.00	0.00
Beach Village Entertainment fees (carryover)	0.00		0.00		0.00	0.00	37,147.52	58,115.98	18,575.65	10,194.36
Hollybourne Lintel Project	0.00		0.00		0.00	0.00	0.00	0.00	0.00	0.00
Contributions to JIF for Capital Projects	350,000.00	GSTC expansion project - set aside from operating funds for payment to JIF	350,000.00		350,000.00	0.00	0.00	0.00	0.00	300,000.00
Golf Improvements	0.00	Ecological and outdoor recreation concept design for golf course	0.00		0.00	100,000.00	0.00	0.00	0.00	0.00
Beach Village Improvement Fund	100,000.00	Set aside from Beach Village income for future repairs to Beach Village	200,000.00		100,000.00	0.00	0.00	0.00	0.00	0.00
Total Designated Fund Contributions	2,346,889.61		3,011,449.60		2,670,485.76	2,308,048.01	3,083,885.30	3,470,798.18	1,429,728.75	1,553,516.43
AMOUNT AVAILABLE FOR CAPITAL OR CASH RESERVES	2,100,966.78		4,172,711.14		410,780.38	6,105,772.85	7,434,430.93	4,692,007.74	732,437.03	2,517,035.44
CAPITAL PROJECTS AND EQUIPMENT		Previously approved by the Board	434,596.33			5,001,807.93	5,431,905.00	3,617,528.48	410,463.00	2,092,016.16
		Current capital equipment and project requests	1,962,512.00							
CONTRIBUTION TO CASH RESERVES		Estimated additional amount available for capital or cash reserves for FY2024	1,775,602.81			1,103,964.92	2,002,525.93	1,074,479.26	321,974.03	425,019.28

Non-Amenity Rate Changes for FY2025

All rates effective 7/1/2024 unless otherwise noted

Water/Wastewater -

- Water base fees and usage fees
- Wastewater base fees and usage fees

No increase at this time, will re-evaluate during the fiscal year
No increase at this time, will re-evaluate during the fiscal year

Sanitation - (Amounts in correlation with Waste Management Contract)

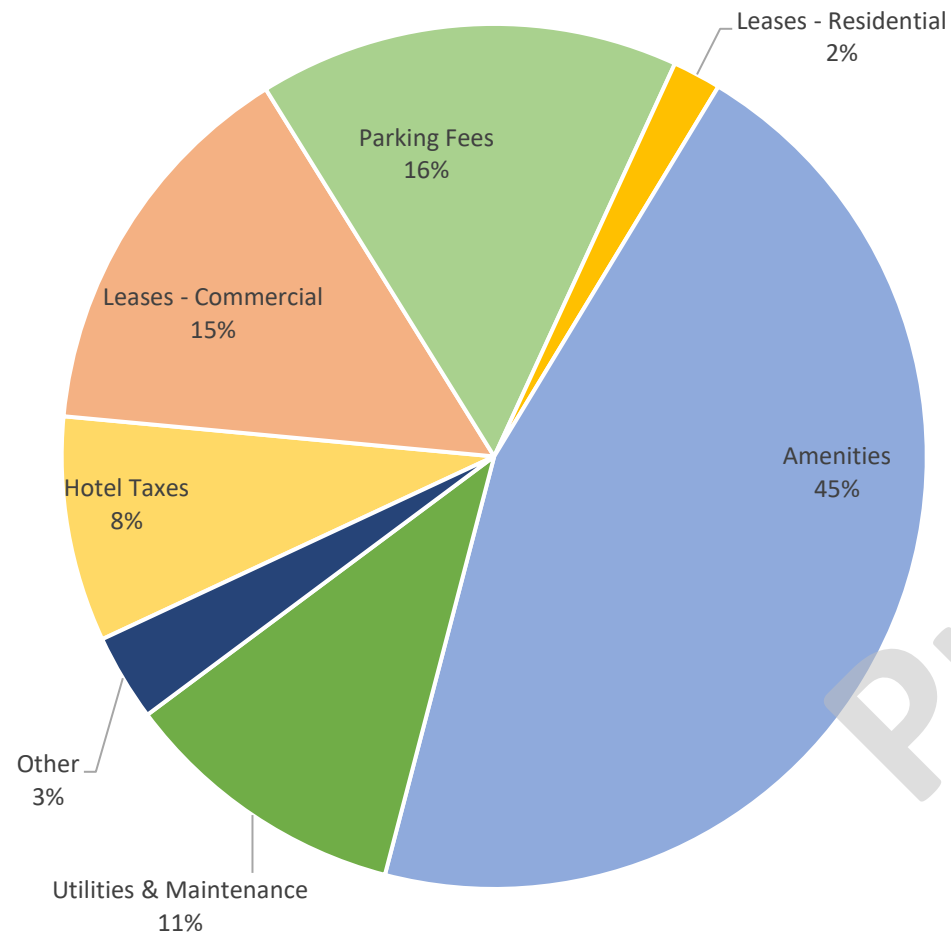
- Backdoor pickup service
- Curbside service

Increase \$2.50 per month for all accounts using backdoor service
Increase of 3.7% over current rates

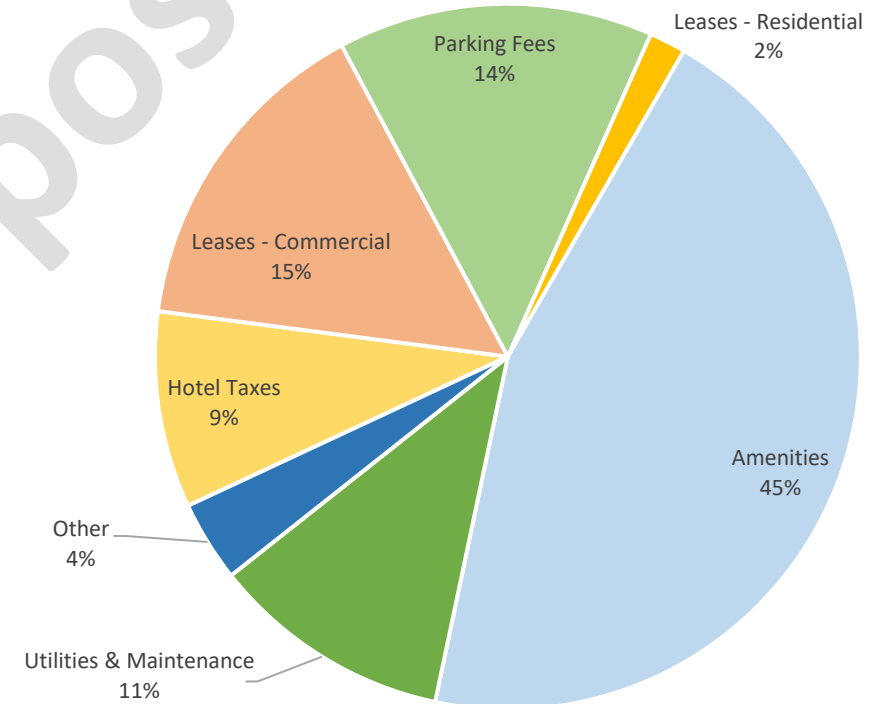
Proposed

PROPOSED BUDGET

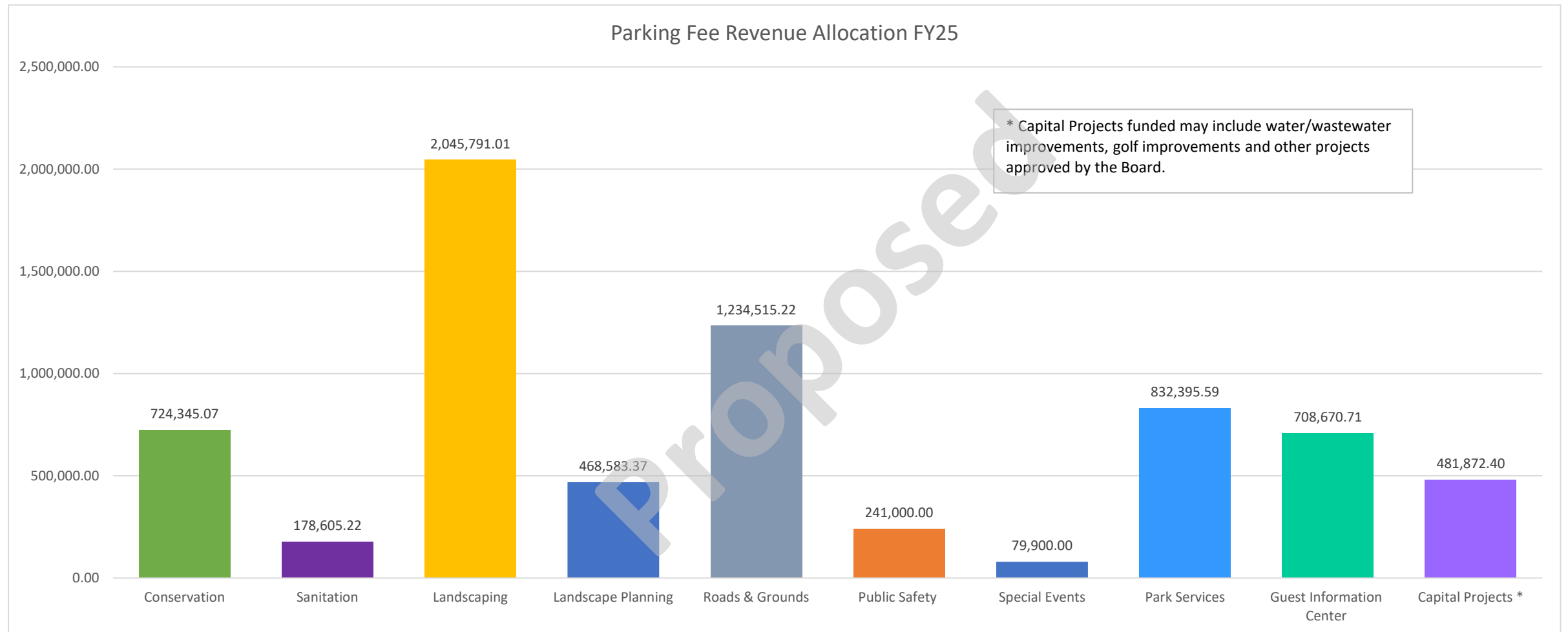
Proposed FY25 Revenue Budget



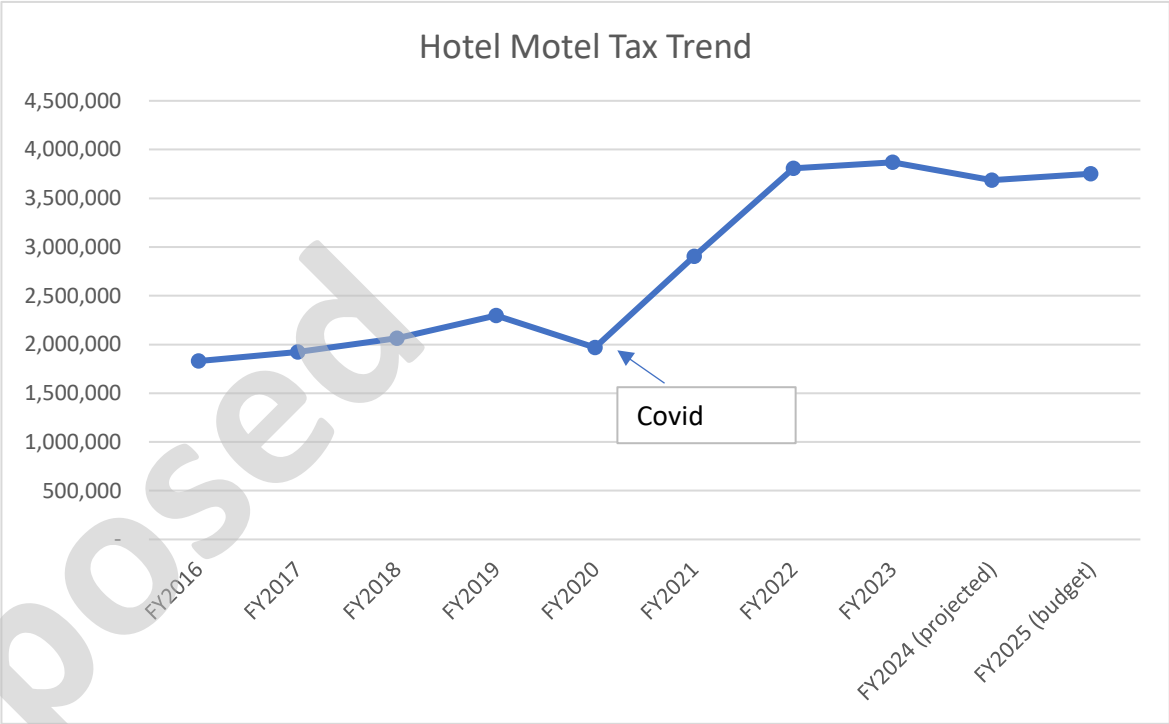
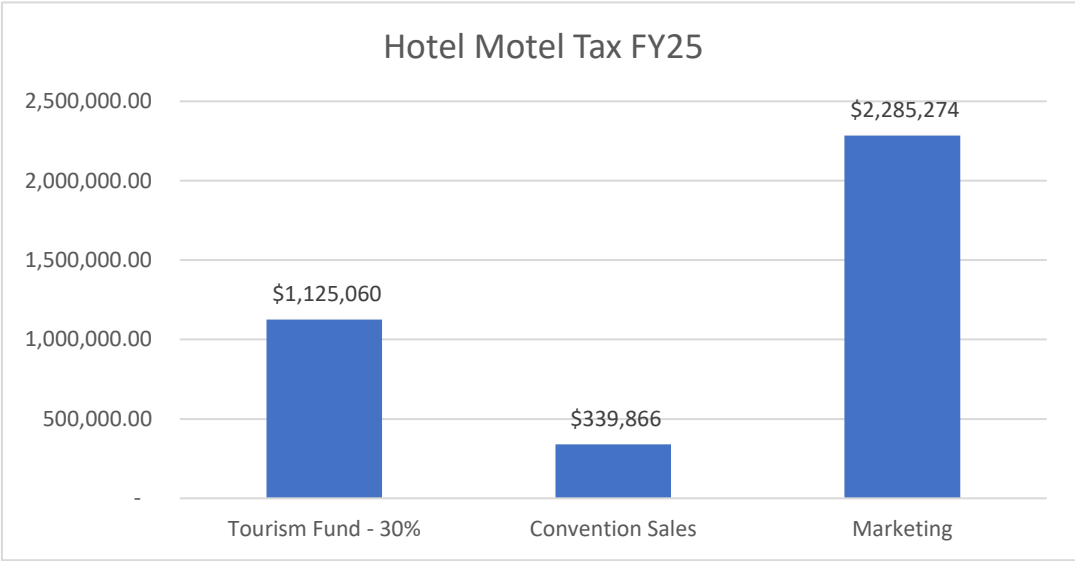
FY24 Revenue Budget



PROPOSED BUDGET



PROPOSED BUDGET



PROPOSED BUDGET

Jekyll Island Authority -Administration
FY2025 Budget

	Budget FY2025	Comments	Projected FY2024	Rolling 12 months	Budget FY2024	Actual FY2023	Actual FY2022	Actual FY2021	Actual FY2020	Actual FY2019
REVENUES										
GROSS REVENUES	6,119,232.00	Business lease \$4.5M; Lot leases \$685K; Alcohol license, alcohol taxes & residential rental licenses \$184K; Interest \$600K; Transfer fees \$120K; Allocation to Museum (\$75K); other \$85K	6,763,760.34	6,815,507.34	5,186,117.00	5,671,705.75	5,731,524.75	4,709,248.38	4,301,811.75	4,414,388.33
COST OF GOODS SOLD	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
NET REVENUE	6,119,232.00		6,763,760.34	6,815,507.34	5,186,117.00	5,671,705.75	5,731,524.75	4,709,248.38	4,301,811.75	4,414,388.33
EXPENSES										
PERSONNEL	3,747,339.91	27 FT positions; retention funds \$150K; Retirement \$666K; Health insurance \$524K; Employee development \$93K (training software, orientation, employee recognition, etc)	3,423,470.87	3,113,554.49	3,536,243.71	2,735,937.73	3,065,256.41	1,966,148.65	1,903,382.52	1,909,676.16
MOTOR VEHICLE	960.51	Fuel and misc. repairs for admin vehicle	648.05	464.51	1,380.00	1,246.32	408.50	444.75	6,811.23	715.42
SUPPLIES & MATERIALS	45,314.14	Office supplies \$18K; postage \$10K; Uniforms & nametags \$11K; Furniture & fixtures \$3.9K; other \$2.8K	44,044.94	46,141.08	29,773.09	37,876.36	34,715.27	32,985.92	46,356.09	33,738.04
REPAIRS & MAINTENANCE	143,110.51	General building R&M \$38K for admin building and leased properties; Equipment R&M \$11K; Service contracts \$94K (incl software maintenance agreements; pest control)	148,394.24	111,226.17	137,480.48	120,909.17	92,515.40	92,253.03	137,614.24	94,275.06
UTILITIES	75,987.29	Electricity \$25K; Water/Sewer \$9K; Trash \$2.9K; internet \$10K; telephones \$30K	76,539.86	76,434.26	76,771.52	78,734.03	82,183.38	83,970.22	87,038.51	91,997.56
INSURANCE	255,462.12	Fire fee \$70K; worker's comp \$42K; liability ins \$20K; building ins \$82K; Business interruption ins \$22K; Cyber insurance \$9K; All-risk insurance \$10K	267,886.85	267,886.85	303,266.91	214,361.84	187,630.60	148,927.62	142,850.26	167,141.10
ADVERTISING & PROMOTION	22,752.36	Meeting expenses (including board meetings) and promo items \$19K; help wanted ads \$3K; Marketing support for advertising spaces for lease \$1K	35,461.85	42,448.40	31,400.00	43,419.64	17,578.52	10,441.15	13,900.36	12,250.15
TRAVEL	31,980.00	Board members \$10K; Auditor travel \$5K; Staff travel \$15K	25,687.01	15,275.67	32,180.00	26,330.72	19,402.86	7,149.71	14,413.45	21,120.04
LICENSES, REGISTRATIONS & SUBSCRIPTIONS	376,567.04	Microsoft \$72K; software subscriptions \$140K; anti-virus, spam, email security & monitoring \$98K; Cloud back-up & ransomware scan \$26K; Trademark registrations \$20K; Memberships & Licenses \$6K; Registration Fees \$5K	368,394.61	303,226.47	352,209.64	238,134.48	171,683.87	120,793.49	88,431.26	56,956.09
CONTRACTS	727,194.16	Dept of Law \$36K; SAAG fees \$250K; IT Services \$83K; Payroll processing \$90K; Misc consultants \$200K; Project management \$45K; other \$23K	859,000.87	676,476.94	780,864.48	845,879.87	473,932.89	453,099.39	368,070.31	306,311.65
BUILDING & EQUIPMENT RENTAL	9,872.47	Copier rental \$6.2K; postage meter rental \$2.7K; water coolers \$1K	9,386.18	9,995.18	10,461.70	10,967.63	10,036.15	9,487.53	10,907.03	12,237.89
CREDIT CARD FEES & BANK FEES	104,508.08	Credit card processing fees; stop payment fees; statement fees; transaction fees	95,578.59	104,655.56	80,521.29	93,328.14	49,708.32	36,698.74	25,102.66	23,394.37
PRINTING & PUBLICATIONS	4,183.42	Business cards, checks, letterhead	3,538.32	3,227.29	5,532.94	5,609.11	5,596.31	6,859.89	2,273.85	5,968.08
EQUIPMENT PURCHASES <\$5K	16,500.00	Small equipment, computers, monitors, printers, etc.	15,112.36	29,842.52	16,500.00	38,109.58	47,680.51	24,209.21	31,819.31	37,010.52
INTEREST EXPENSE	0.00		1,406.90	1,406.90	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL OPERATING EXPENSES	5,561,732.01		5,374,551.50	4,802,262.29	5,394,585.76	4,490,844.62	4,258,328.99	2,993,469.30	2,878,971.08	2,772,792.13
OPERATING INCOME	557,499.99		1,389,208.84	2,013,245.05	(208,468.76)	1,180,861.13	1,473,195.76	1,715,779.08	1,422,840.67	1,641,596.20

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PROPOSED BUDGET

Jekyll Island Authority -Conservation
FY2025 Budget

	Budget FY2025	Comments	Projected FY2024	Rolling 12 months	Budget FY2024	Actual FY2023	Actual FY2022	Actual FY2021	Actual FY2020	Actual FY2019	
REVENUES											
GROSS REVENUES	764,799.95	Lease payments for solar farm \$5K; nature programs & tours \$40K; parking fees allocated for conservation expenses \$724K.	768,672.35	772,340.50	768,638.58	672,869.40	432,219.44	400,637.71	464,801.18	389,392.43	
COST OF GOODS SOLD	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
NET REVENUE	764,799.95		768,672.35	772,340.50	768,638.58	672,869.40	432,219.44	400,637.71	464,801.18	389,392.43	
EXPENSES											
PERSONNEL	578,104.08	6 FT Employees; requesting 1 additional Wildlife Technician; PT rangers and seasonal staff \$49K; health insurance \$73K; retirement \$100K	552,268.60	528,935.15	560,290.32	430,643.97	379,576.67	313,740.94	311,177.70	289,857.68	
MOTOR VEHICLE	5,980.00	Gas and diesel for UTVs and vehicles; misc. repair	5,422.28	5,457.61	6,753.37	6,402.11	4,800.10	4,590.63	4,575.82	6,263.25	
SUPPLIES & MATERIALS	30,256.53	Supplies for conservation & research programs \$14.7K; Wildflower seeds \$3K; Uniforms \$2.9K; Firefighting supplies \$2.7K; office supplies, cleaning supplies; chemicals for control of invasive species	14,428.92	11,644.92	23,544.67	25,281.22	9,184.37	6,922.06	10,694.08	9,615.93	
REPAIRS & MAINTENANCE	3,904.28	Equipment R&M \$2.9K; 20% of maintenance cost of Annex building	6,288.92	6,978.87	3,991.78	10,538.31	8,680.55	20,074.03	4,620.00	902.91	
UTILITIES	6,519.04	Electricity \$919; Trash \$274; Land lines and cell phones \$5.3K	8,359.94	8,450.57	5,720.28	5,706.65	5,380.79	4,751.51	4,282.29	3,439.41	
INSURANCE	15,319.27	Worker's Comp insurance \$8.2K; Fire fee \$2.5K; Liability insurance \$3.9K; property insurance \$578; Auto insurance \$110	29,328.65	29,328.65	13,278.24	10,024.92	7,194.70	6,301.62	6,391.35	7,576.48	
ADVERTISING & PROMOTION	7,708.00	Sponsorships & meeting expenses \$2.2K; advertising/social media for educational programs \$5.5K	2,104.00	2,104.00	4,000.00	1,724.00	2,000.00	437.69	366.56	458.97	
TRAVEL	3,650.00	Travel expense for Director and Managers - meetings, workshops, etc.	1,600.63	1,604.38	3,450.00	2,783.49	350.87	0.00	1,865.80	2,929.21	
LICENSES, REGISTRATIONS & SUBSCRIPTIONS	9,145.48	Wildlife Society membership; GIS software; Prescribed fire recertification; boat tow insurance; meetings and workshop registrations	2,818.46	2,668.46	4,681.68	2,213.98	7,114.24	1,107.79	3,035.98	4,545.18	
CONTRACTS	78,068.24	Pond maint \$19K; GA Sea Grant Fellowship \$29K; GA Forestry Commission support \$5K; Partnership with Georiga Botanical Garden \$20K	88,538.89	36,709.61	112,128.24	51,481.51	27,430.44	29,426.23	66,667.93	57,569.34	
BUILDING & EQUIPMENT RENTAL	1,800.00	Copier Rental; Other equipment rental for projects.	2,738.71	2,507.13	1,800.00	575.91	228.71	2,482.96	0.00	0.00	
CREDIT CARD FEES & BANK FEES	0.00		0.00	0.00	0.00	0.00	(13.38)	0.00	0.00	0.00	
PRINTING & PUBLICATIONS	8,145.03	Jr. Ranger Field Guide; replacement signage ; scientific publications.	1,364.79	7,068.42	7,500.00	8,765.63	6,846.72	3,616.58	4,648.33	4,750.99	
EQUIPMENT PURCHASES <\$5K	16,200.00	Laptop \$1K; 2 e-bikes \$5.2K; wildife collars \$5K; water loggers \$5K	14,832.10	17,581.10	21,500.00	16,081.75	17,290.40	2,740.53	5,820.00	16,507.07	
INTEREST EXPENSE	0.00		0.00	0.00	0.00	0.00	0.00		0.00	0.00	
TOTAL OPERATING EXPENSES	764,799.95		730,094.89	661,038.87	768,638.58	572,223.45	476,065.18	396,192.57	424,145.84	404,416.42	0
OPERATING INCOME	0.00	Expenses paid by parking fees, educational programs and solar farm lease	38,577.46	111,301.63	0.00	100,645.95	(43,845.74)	4,445.14	40,655.34	(15,023.99)	

PROPOSED BUDGET

Jekyll Island Authority -Intern Housing
FY2025 Budget

	Budget FY2025	Comments	Projected FY2024	Rolling 12 months	Budget FY2024	Actual FY2023	Actual FY2022	Actual FY2021	Actual FY2020	Actual FY2019
REVENUES										
GROSS REVENUES	38,700.00	JIA usage for interns, vet students, seasonal help \$300/mo. per person or \$75/wk; no rentals from Jekyll Club Resort in FY 25	52,390.00	55,910.00	77,800.00	45,415.00	49,260.00	48,175.00	97,425.00	97,200.00
COST OF GOODS SOLD	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
NET REVENUE	38,700.00		52,390.00	55,910.00	77,800.00	45,415.00	49,260.00	48,175.00	97,425.00	97,200.00
EXPENSES										
PERSONNEL	3,894.52	1 PT employees to clean houses; previously paid through Park Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
MOTOR VEHICLE	0.00	No vehicles assigned to this department	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SUPPLIES & MATERIALS	5,760.00	General cleaning and maintenance supplies; Furniture replacements \$3.5K	7,957.46	8,689.18	7,405.00	2,800.00	2,985.36	871.77	6,884.99	4,338.07
REPAIRS & MAINTENANCE	19,900.00	General maint \$3K; roof -59 Claflin \$5.5K; Bathroom Renovation - 508 Maurice \$7.8K	18,179.59	14,832.04	16,800.00	12,983.32	19,531.70	12,774.34	49,801.68	46,579.86
UTILITIES	24,173.67	Electricity \$12K; water/sewer \$4.5K; trash \$3.4K; internet \$4.6K	26,461.54	24,933.61	25,029.65	19,309.03	23,985.58	23,223.48	23,747.49	20,027.47
INSURANCE	9,736.08	Fire protection fee \$8K; property insurance \$1.7K	8,351.04	8,351.04	9,389.21	1,510.13	1,514.29	1,501.05	1,501.13	1,409.91
ADVERTISING & PROMOTION	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TRAVEL	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
LICENSES, REGISTRATIONS & SUBSCRIPTIONS	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CONTRACTS	0.00		0.00	0.00	0.00	0.00	975.00	950.00	3,529.00	1,230.00
BUILDING & EQUIPMENT RENTAL	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CREDIT CARD FEES & BANK FEES	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
PRINTING & PUBLICATIONS	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
EQUIPMENT PURCHASES <\$5K	1,700.00	Small appliance replacement \$1.7K	6,282.60	6,282.60	1,700.00	1,129.99	799.99	3,129.95	2,435.32	9,169.97
INTEREST EXPENSE	0.00		0.00	0.00	0.00	0.00	0.00		0.00	0.00
TOTAL OPERATING EXPENSES	65,164.27		67,232.23	63,088.47	60,323.86	37,732.47	49,791.92	42,450.59	87,899.61	82,755.28
OPERATING INCOME	(26,464.27)		(14,842.23)	(7,178.47)	17,476.14	7,682.53	(531.92)	5,724.41	9,525.39	14,444.72

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PROPOSED BUDGET

Jekyll Island Authority -Volunteer Program
FY2025 Budget

	Budget FY2025	Comments	Projected FY2024	Rolling 12 months	Budget FY2024	Actual FY2023	Actual FY2022	Actual FY2021	Actual FY2020	Actual FY2019
REVENUES										
GROSS REVENUES	88,501.16	Allocations from GSTC, Conservation and Museum to cover costs \$87K; reimbursement from Volunteers for administrative fee \$1.4K.	94,605.74	93,905.73	95,195.21	0.00	0.00	0.00	0.00	0.00
COST OF GOODS SOLD	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
NET REVENUE	88,501.16		94,605.74	93,905.73	95,195.21	0.00	0.00	0.00	0.00	0.00
EXPENSES										
PERSONNEL	74,596.01	1 FT Volunteer Program Manager	73,815.44	71,428.52	82,082.22	0.00	0.00	0.00	0.00	0.00
MOTOR VEHICLE	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SUPPLIES & MATERIALS	3,840.00	Shirts/Scrub tops for volunteers \$3.3K; General office supplies, safety supplies (gloves, safety glasses, masks, etc.); program Materials	1,069.49	1,034.66	4,640.00	0.00	0.00	0.00	0.00	0.00
REPAIRS & MAINTENANCE	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
UTILITIES	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
INSURANCE	2,979.67	Liability Insurance \$561; Workmen's Comp Insurance \$1.2K; VIS Accident, Volunteer liability, excess auto liability, etc. (\$1.3K).	2,821.94	1,571.94	2,950.99	0.00	0.00	0.00	0.00	0.00
ADVERTISING & PROMOTION	3,420.00	Volunteer appreciation; Presidential pins; Lanyards, orientation supplies	1,851.17	1,851.17	2,900.00	0.00	0.00	0.00	0.00	0.00
TRAVEL	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
LICENSES, REGISTRATIONS & SUBSCRIPTIONS	2,145.48	Volgistics Software; CPR Training for Volunteer Manager; AZA Membership for Volunteer Manager.	1,245.48	1,245.48	1,272.00	0.00	0.00	0.00	0.00	0.00
CONTRACTS	1,520.00	Background Check Fees for volunteers.	200.00	0.00	1,350.00	0.00	0.00	0.00	0.00	0.00
BUILDING & EQUIPMENT RENTAL	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CREDIT CARD FEES & BANK FEES	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
PRINTING & PUBLICATIONS	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
EQUIPMENT PURCHASES <\$5K	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
INTEREST EXPENSE	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL OPERATING EXPENSES	88,501.16		81,003.52	77,131.77	95,195.21	0.00	0.00	0.00	0.00	0.00
OPERATING INCOME	0.00	Cost of volunteer program is expensed to other departments based on the usage of the program. (Previously included in Turtle Center budget).	13,602.22	16,773.96	0.00	0.00	0.00	0.00	0.00	0.00

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PROPOSED BUDGET

Jekyll Island Authority - Airport
FY2025 Budget

	Budget FY2025	Comments	Projected FY2024	Rolling 12 months	Budget FY2024	Actual FY2023	Actual FY2022	Actual FY2021	Actual FY2020	Actual FY2019
REVENUES										
GROSS REVENUES	107,918.45	Red Bug Motors lease \$10K; Aviation fuel \$98K (began selling May 2020)	98,540.72	104,233.67	119,309.60	110,456.81	106,966.94	85,671.92	13,834.31	8,100.00
COST OF GOODS SOLD	74,444.17	Estimated cost of fuel 76%	63,001.69	66,588.87	83,144.00	78,273.35	75,192.42	54,257.73	3,654.25	0.00
NET REVENUE	33,474.28		35,539.03	37,644.80	36,165.60	32,183.46	31,774.52	31,414.19	10,180.06	8,100.00
EXPENSES										
PERSONNEL	0.00	No employees in this department	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
MOTOR VEHICLE	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SUPPLIES & MATERIALS	1,114.67	Restroom supplies \$620; Wind socks \$300; small tools \$190	1,182.95	1,316.55	780.00	414.75	162.58	191.98	59.50	70.50
REPAIRS & MAINTENANCE	7,760.34	Building Repair & maint \$400; General grounds repair \$1.2K; lighting repair \$800; Equipment repairs \$2K; Fuel tank support and cell service \$1.4K; fire extinguisher service \$53; fuel tank inspection \$1.2K	22,288.07	20,976.55	11,878.50	6,069.18	7,411.48	573.04	4,437.75	440.50
UTILITIES	14,643.48	Electricity for runway lights & terminal lights \$8.7K; water & sewer fees \$2.4K; trash fee \$1.7K; cable TV/internet \$1.8K	15,858.38	15,783.11	13,729.42	12,524.15	13,043.80	14,672.93	16,267.11	14,514.71
INSURANCE	2,309.31	Fire protection \$1.9K, property insurance \$458	2,380.27	2,380.27	2,218.25	2,218.14	2,189.57	2,085.50	795.50	863.41
ADVERTISING & PROMOTION	140.00	Basic listing for Jekyll Island Airport on fuel website - AirNav.com	140.00	140.00	140.00	140.00	134.00	184.00	0.00	0.00
TRAVEL	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
LICENSES, REGISTRATIONS & SUBSCRIPTIONS	400.00	Airport license renewal \$100; GA Airports Assoc \$300	100.00	100.00	400.00	950.00	400.00	1,402.00	2,115.00	300.00
CONTRACTS	300.00	Pump out septic tank	300.00	300.00	300.00	0.00	0.00	270.00	0.00	0.00
BUILDING & EQUIPMENT RENTAL	0.00		0.00	0.00	0.00	0.00	0.00	1,314.66	0.00	0.00
CREDIT CARD FEES & BANK FEES	2,057.01	Based on current average rate of 2.1% of fuel sales	2,208.54	2,455.86	2,297.40	2,075.42	2,492.04	1,909.63	137.25	0.00
PRINTING & PUBLICATIONS	0.00		0.00	0.00	0.00	0.00	25.00	28.00	0.00	0.00
EQUIPMENT PURCHASES <\$5K	0.00		0.00	0.00	0.00	0.00	0.00	206.70	850.00	3,489.27
INTEREST EXPENSE	0.00		0.00	0.00	0.00	0.00	0.00		0.00	0.00
TOTAL OPERATING EXPENSES	28,724.81		44,458.21	43,452.34	31,743.57	24,391.64	25,858.47	22,838.44	24,662.11	19,678.39
OPERATING INCOME	4,749.47		(8,919.18)	(5,807.54)	4,422.03	7,791.82	5,916.05	8,575.75	(14,482.05)	(11,578.39)

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PROPOSED BUDGET

Jekyll Island Authority -Foundation
FY2025 Budget

	Budget FY2025	Comments	Projected FY2024	Rolling 12 months	Budget FY2024	Actual FY2023	Actual FY2022	Actual FY2021	Actual FY2020	Actual FY2019
REVENUES										
GROSS REVENUES	28,104.16	Reimbursement for expenses paid by JIA (JIF reimburses all except H/R expenses). JIF to reimburse \$19.5K of Admin Assistant salary in FY25	6,928.99	7,006.35	8,602.94	8,496.97	8,287.83	8,056.36	9,352.06	66,090.62
COST OF GOODS SOLD	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
NET REVENUE	28,104.16		6,928.99	7,006.35	8,602.94	8,496.97	8,287.83	8,056.36	9,352.06	66,090.62
EXPENSES										
PERSONNEL	238,527.12	2 FT employees	222,026.98	212,732.78	216,392.73	221,597.46	199,640.02	155,683.70	154,878.86	212,463.60
MOTOR VEHICLE	0.00	No vehicle assigned to this department	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SUPPLIES & MATERIALS	0.00		0.00	0.00	0.00	0.00	267.20	0.00	393.74	1,806.70
REPAIRS & MAINTENANCE	0.00		0.00	0.00	0.00	0.00	617.52	0.00	0.00	0.00
UTILITIES	3,495.74	Electricity \$2.2K; telephone \$1.1K; water/sewer rates \$201	3,458.13	3,464.57	3,510.47	3,525.33	3,499.15	3,471.20	4,246.53	5,068.90
INSURANCE	3,459.34	Worker's comp \$2.3K; liability ins \$1.1K	3,143.82	3,143.82	3,401.99	3,328.02	3,585.86	3,146.89	3,195.67	3,788.23
ADVERTISING & PROMOTION	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,172.22
TRAVEL	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,795.07
LICENSES, REGISTRATIONS & SUBSCRIPTIONS	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	622.09
CONTRACTS	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	33,836.46
BUILDING & EQUIPMENT RENTAL	1,690.49	Copier lease plus copy fees	1,645.98	1,735.55	1,690.49	1,737.15	1,549.94	1,424.48	1,491.17	8,286.36
CREDIT CARD FEES & BANK FEES	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
PRINTING & PUBLICATIONS	0.00		0.00	0.00	0.00	0.00	0.00	0.00	24.95	0.00
EQUIPMENT PURCHASES <\$5K	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	474.84
INTEREST EXPENSE	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL OPERATING EXPENSES	247,172.69		230,274.91	221,076.72	224,995.68	230,187.96	209,159.69	163,726.27	164,230.92	271,314.47
OPERATING INCOME	(219,068.53)	Represents payroll costs paid by JIA which are treated as in-kind donation to Jekyll Island Foundation	(223,345.92)	(214,070.37)	(216,392.74)	(221,690.99)	(200,871.86)	(155,669.91)	(154,878.86)	(205,223.85)

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PROPOSED BUDGET

Jekyll Island Authority -Life is Good
FY2025 Budget

	Budget FY2025	Comments	Projected FY2024	Rolling 12 months	Budget FY2024	Actual FY2023	Actual FY2022	Actual FY2021	Actual FY2020	Actual FY2019	
REVENUES											
GROSS REVENUES	560,535.41	Retail sales - clothing and other merchandise	572,317.30	568,695.42	597,520.62	595,034.10	663,365.88	540,867.44	349,445.15	342,485.95	
COST OF GOODS SOLD	268,960.98	Cost of merchandise sold	270,498.98	264,821.69	292,638.10	282,677.79	308,562.05	268,761.69	191,164.27	170,231.73	
NET REVENUE	291,574.43		301,818.32	303,873.73	304,882.52	312,356.31	354,803.83	272,105.75	158,280.88	172,254.22	
EXPENSES											
PERSONNEL	155,266.14	1 FT manager; PT crew leader and staff; eliminating FT Asst Manager position	144,200.93	129,857.80	177,947.56	116,885.04	111,003.11	98,805.72	85,540.58	80,993.30	
MOTOR VEHICLE	0.00	No vehicle assigned to this department	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
SUPPLIES & MATERIALS	8,300.00	Office supplies \$500; bathroom/cleaning supplies \$250; shop supplies \$6k; uniforms \$1K; store fixtures \$400; Special Events \$100; first aid supplies \$50.	9,616.52	10,573.58	7,773.02	10,586.02	7,723.83	6,121.73	4,025.89	3,036.34	
REPAIRS & MAINTENANCE	2,186.00	General R&M \$600; Camera Repairs \$150; floor and duct cleaning, pest control, window cleaning, alarm and camera inspections \$1.4K.	2,435.69	1,851.13	2,186.00	735.44	2,660.88	1,949.82	904.40	2,823.35	
UTILITIES	5,643.29	Electricity \$3.7K; Water/sewer \$676; internet \$948; telephone \$339.	5,976.73	5,986.22	5,333.62	5,208.19	5,433.61	5,839.81	5,584.77	6,584.52	
INSURANCE	1,729.67	Worker's comp \$1.2K; liability insurance \$561	3,143.82	3,143.82	3,401.99	1,664.02	1,792.90	1,572.67	1,597.83	1,894.13	
ADVERTISING & PROMOTION	0.00		1,000.00	1,000.00	0.00	0.00	0.00	0.00	0.00	0.00	
TRAVEL	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
LICENSES, REGISTRATIONS & SUBSCRIPTIONS	419.40	XM Radio	419.40	419.40	419.40	419.40	409.40	395.40	395.40	395.93	
CONTRACTS	0.00		0.00	0.00	0.00	0.00	0.00	0.00	76.50	0.00	
BUILDING & EQUIPMENT RENTAL	28,942.83	Rent \$26K; Special event fee \$2.8K.	28,508.18	28,348.70	28,388.08	27,246.62	23,651.72	22,042.01	22,277.17	23,440.93	
CREDIT CARD FEES & BANK FEES	11,907.13	Credit card processing fees based on estimated sales (85% of sales x 2.5% fee)	13,251.89	13,110.70	12,690.94	13,433.28	13,621.83	10,574.93	6,491.48	6,682.50	
PRINTING & PUBLICATIONS	0.00		0.00	0.00	0.00	0.00	0.00	45.00	0.00	0.00	
EQUIPMENT PURCHASES <\$5K	0.00		73.06	73.06	0.00	1,712.12	814.63	542.80	608.71	4,222.54	
INTEREST EXPENSE	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
TOTAL OPERATING EXPENSES	214,394.46		208,626.22	194,364.41	238,140.61	177,890.13	167,111.91	147,889.89	127,502.73	130,073.54	0
OPERATING INCOME	77,179.97		93,192.10	109,509.32	66,741.91	134,466.18	187,691.92	124,215.86	30,778.15	42,180.68	

PROPOSED BUDGET

Jekyll Island Authority -Village Retail
FY2025 Budget

	Budget FY2025	Comments	Projected FY2024	Rolling 12 months	Budget FY2024	Actual FY2023	Actual FY2022	Actual FY2021	Actual FY2020	Actual FY2019
REVENUES										
GROSS REVENUES	702,879.91	Lease revenue and percentage rent from retail shops; reimbursement for trash compactor	657,641.88	647,603.53	684,859.26	611,613.72	584,479.71	562,844.25	568,175.56	559,915.65
COST OF GOODS SOLD	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
NET REVENUE	702,879.91		657,641.88	647,603.53	684,859.26	611,613.72	584,479.71	562,844.25	568,175.56	559,915.65
EXPENSES										
PERSONNEL	0.00	Employees moved back to home departments in FY24.	2,301.35	11,961.56	0.00	139,334.18	157,976.26	94,838.28	72,313.55	20,145.03
MOTOR VEHICLE	0.00	No vehicles assigned to this department	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SUPPLIES & MATERIALS	39,191.20	Plants/Seeds \$10K (shrub repair & round-a-bout redesign); sand & soil \$12K (bark/mulch); bathrrrom & cleaning supplies \$15.3K; Splash Pad chemicals \$1.2K; misc supplies \$446	41,617.45	28,255.25	44,753.53	24,138.07	19,254.67	12,062.98	8,003.40	6,157.00
REPAIRS & MAINTENANCE	118,895.60	General R&M - building & grounds; restroom repair \$10K; paint buildings \$80K; A/C repair \$10K; service agreements \$11K (elevator, sprinklers, pest control, alarms)	58,236.94	81,181.28	38,407.36	72,187.15	36,489.62	19,749.10	32,872.60	34,171.83
UTILITIES	100,304.31	Electricity (public areas) \$15K; trash compactors & JIA trash pickup \$80K; 1G internet at Convention Center - cost and service shared with village \$2.7K; water/sewer \$3.3K	71,611.83	64,506.89	98,534.61	57,894.98	80,806.20	89,256.34	76,838.41	67,657.75
INSURANCE	67,355.34	Property insurance \$12K; fire protection fee \$55K.	64,102.55	64,102.55	64,987.07	42,972.83	41,795.63	40,729.96	36,062.21	32,369.60
ADVERTISING & PROMOTION	0.00	Beach Village entertainment fee - No matching expense this year	49,996.92	49,996.92	59,698.56	51,987.45	53,685.06	50,450.58	54,065.64	47,881.70
TRAVEL	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
LICENSES, REGISTRATIONS & SUBSCRIPTIONS	500.00	Splash pad annual inspection	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CONTRACTS	76,800.00	Pressure Washing \$35K; Trim Palm Trees \$24K; Spread Mulch \$15K; Round-a-bout Tree Maintenance \$2.8K	119,902.98	79,712.74	76,800.00	29,509.76	75,633.80	47,900.23	14,600.90	0.00
BUILDING & EQUIPMENT RENTAL	12,568.10	Rental of lifts for maintenance	10,966.22	16,803.08	0.00	6,727.04	0.00	0.00	0.00	0.00
CREDIT CARD FEES & BANK FEES	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
PRINTING & PUBLICATIONS	0.00		0.00	0.00	0.00	542.10	87.50	0.00	0.00	0.00
EQUIPMENT PURCHASES <\$5K	0.00		4,290.00	4,290.00	0.00	789.98	0.00	5,107.91	0.00	0.00
INTEREST EXPENSE	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL OPERATING EXPENSES	415,614.55		423,026.24	400,810.27	383,181.13	426,083.54	465,728.74	360,095.38	294,756.71	208,382.91
OPERATING INCOME	287,265.36	\$100K of this amount is to be set aside for maintenance and improvements in the beach village.	234,615.64	246,793.26	301,678.13	185,530.18	118,750.97	202,748.87	273,418.85	351,532.74

PROPOSED BUDGET

Jekyll Island Authority - Marketing, Sales & Events
FY2025 Budget

	Budget FY2025	Comments	Projected FY2024	Rolling 12 months	Budget FY2024	Actual FY2023	Actual FY2022	Actual FY2021	Actual FY2020	Actual FY2019
REVENUES										
GROSS REVENUES	3,166,562.86	\$2.6M H/M taxes of the \$3.7M H/M tax total ; Event Vendor Booth Fees \$52K; Shrimp & Grits Beer Sales \$64K; Digital co-op advertising \$100K; Event registrations/admission Fees \$69K; Sponsorships \$114K; Beach Village Events Assessment \$60K; \$80K Parking fee allocation.	3,004,799.28	3,205,207.93	2,997,681.56	3,301,634.60	2,986,860.32	2,170,006.36	1,750,637.83	2,007,825.59
COST OF GOODS SOLD	34,560.00	Cost of Beer/wine for Shrimp & Grits festival	17,800.38	17,800.38	38,445.52	56,858.27	0.00	0.00	0.00	0.00
NET REVENUE	3,132,002.86		2,986,998.90	3,187,407.55	2,959,236.04	3,244,776.33	2,986,860.32	2,170,006.36	1,750,637.83	2,007,825.59
EXPENSES										
PERSONNEL	1,158,501.73	11 FT Staff; eliminated 1 FT position for FY25 - Marketing Specialist; retirement \$231K; Health Insurance \$113K	1,050,020.04	1,008,109.43	1,123,875.96	911,458.66	708,131.07	698,690.74	783,586.35	836,112.40
MOTOR VEHICLE	1,275.00	Gas for sales vehicle, ADA van and Electric van	933.28	882.74	1,565.00	918.36	941.14	637.67	924.74	3,676.52
SUPPLIES & MATERIALS	213,464.86	Office supplies \$1.3K; special events supplies & sponsorships \$185K; postage \$6.2K; lights and decorations for Holly Jolly \$19K; other supplies \$980	205,662.06	136,293.63	259,345.66	172,002.93	76,905.25	39,339.49	115,525.87	113,082.27
REPAIRS & MAINTENANCE	1,279.28	30% of maintenance, fire alarm inspection, etc. at Annex building.	11,839.31	11,540.24	1,341.78	2,108.13	1,671.81	943.96	602.10	945.84
UTILITIES	16,776.60	30% of utilities for Annex building \$6.9K (electric, water/sewer, trash); landlines & cell phone \$9.2K; Internet \$720	15,187.64	15,077.50	13,538.14	13,625.01	12,846.75	13,912.48	16,139.45	17,184.67
INSURANCE	29,181.90	Worker's comp \$13K; liability insurance \$6K; fire fee \$2.5K; property insurance \$578; auto insurance \$54; rain insurance for Shrimp & Grits festival \$6K.	21,840.52	21,840.52	30,074.49	25,042.44	14,815.08	15,877.08	19,251.07	20,795.08
ADVERTISING & PROMOTION	1,176,050.00	Media & agency fees \$535K; public relations \$131K; BGIVB contract \$100K; Convention sales funds \$6K; group promotion (meetings, promos) \$17K; 31-81 Magazine production \$330K; event promotion \$58K.	1,154,651.48	1,070,593.75	1,122,800.00	1,090,560.63	801,588.84	297,940.88	633,440.69	1,246,669.20
TRAVEL	19,270.00	Travel for Marketing, Sales and Event staff.	9,620.62	11,391.35	12,100.00	15,598.40	9,182.05	4,838.71	21,678.01	28,173.20
LICENSES, REGISTRATIONS & SUBSCRIPTIONS	110,521.95	Conference registration and memberships; sales meetings; sponsorships; software subscriptions	121,209.71	85,513.73	125,542.19	95,683.23	57,356.43	53,508.18	80,066.67	96,256.58
CONTRACTS	184,595.00	Events Contracts (fire works, production contracts, entertainment, security)	312,977.51	208,735.77	297,843.00	207,254.44	168,872.70	50,214.21	180,081.30	165,040.01
BUILDING & EQUIPMENT RENTAL	50,181.53	Copier rental; event rentals (restrooms, lights, stages, chairs, tents, etc.)	47,625.53	48,427.40	52,390.00	92,081.55	5,641.52	2,954.38	75,818.37	78,421.94
CREDIT CARD FEES & BANK FEES	0.00		1,171.74	1,152.14	0.00	0.00	0.00	1,080.74	(100.00)	0.00
PRINTING & PUBLICATIONS	163,050.00	Island Guides \$130K; Annual reports \$3K; Events \$25K (Event guides, maps, tickets, signs, banners, etc.)	187,725.83	107,761.71	189,300.00	129,315.19	67,902.48	48,928.45	73,035.00	103,553.64
EQUIPMENT PURCHASES <\$5K	8,500.00	iPad & macbook pro computers \$3K; 2 shipping containers for event storage \$5.5K	10,270.04	10,270.04	10,144.94	4,522.17	5,381.28	2,237.80	6,369.70	3,539.55
INTEREST EXPENSE	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL OPERATING EXPENSES	3,132,647.85		3,150,735.31	2,737,589.95	3,239,861.16	2,760,171.14	1,931,236.40	1,231,104.77	2,006,419.32	2,713,450.90
OPERATING INCOME	(644.99)		(163,736.41)	449,817.60	(280,625.12)	484,605.19	1,055,623.92	938,901.59	(255,781.49)	(705,625.31)

PROPOSED BUDGET

Jekyll Island Authority -Tourism Development
FY2025 Budget

	Budget FY2025	Comments	Projected FY2024	Rolling 12 months	Budget FY2024	Actual FY2023	Actual FY2022	Actual FY2021	Actual FY2020	Actual FY2019
REVENUES										
GROSS REVENUES	1,125,060.00	30% of Hotel/Motel tax budget	1,104,367.53	1,158,001.46	1,080,664.50	1,152,917.21	1,136,953.16	871,516.38	582,567.72	697,322.85
COST OF GOODS SOLD	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
NET REVENUE	1,125,060.00		1,104,367.53	1,158,001.46	1,080,664.50	1,152,917.21	1,136,953.16	871,516.38	582,567.72	697,322.85
EXPENSES										
PERSONNEL	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
MOTOR VEHICLE	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SUPPLIES & MATERIALS	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
REPAIRS & MAINTENANCE	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
UTILITIES	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
INSURANCE	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
ADVERTISING & PROMOTION	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TRAVEL	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
LICENSES, REGISTRATIONS & SUBSCRIPTIONS	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CONTRACTS	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
BUILDING & EQUIPMENT RENTAL	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CREDIT CARD FEES & BANK FEES	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
PRINTING & PUBLICATIONS	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
EQUIPMENT PURCHASES <\$5K	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
INTEREST EXPENSE	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL OPERATING EXPENSES	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
OPERATING INCOME	1,125,060.00	Amount will be set aside as Designated Fund Balance to be used in the next Fiscal Year for Tourism Development	1,104,367.53	1,158,001.46	1,080,664.50	1,152,917.21	1,136,953.16	871,516.38	582,567.72	697,322.85

PROPOSED BUDGET

Jekyll Island Authority -Guest Information Center
FY2025 Budget

	Budget FY2025	Comments	Projected FY2024	Rolling 12 months	Budget FY2024	Actual FY2023	Actual FY2022	Actual FY2021	Actual FY2020	Actual FY2019	
REVENUES											
GROSS REVENUES	1,652,283.52	Annual pass \$1.5M; Daily parking fee \$5.5M; Concession sales \$450K; Amount allocated to other departments \$5.8M; traffic has decreased slightly since rate was increased	1,860,676.07	1,696,524.26	1,978,468.43	1,624,867.81	1,928,846.45	2,469,216.95	741,732.12	968,443.45	
COST OF GOODS SOLD	229,870.21	Cost of merchandise sold	264,981.51	266,528.64	268,075.03	311,807.37	225,367.30	187,623.72	170,805.52	186,169.33	
NET REVENUE	1,422,413.31		1,595,694.56	1,429,995.62	1,710,393.40	1,313,060.44	1,703,479.15	2,281,593.23	570,926.60	782,274.12	
EXPENSES											
PERSONNEL	524,545.50	4 FT staff; PT staff for gate and gift shop	482,857.65	485,411.49	487,855.93	435,243.31	317,860.07	266,119.49	279,473.43	325,055.67	
MOTOR VEHICLE	60.00	Vehicle fuel & repairs	24.44	24.44	300.00	104.52	57.68	188.76	0.00	0.00	
SUPPLIES & MATERIALS	31,674.29	Shop supplies (bags, shipping supplies, register tape) \$23K; Uniforms \$3K; Postage \$4K; Office supplies; Bathroom & cleaning supplies; Store fixtures.	33,263.82	34,370.58	28,270.00	30,498.68	30,247.47	26,403.02	20,396.53	18,633.96	
REPAIRS & MAINTENANCE	89,398.41	Gate and camera repair & maint \$29K; General building and equipment repair \$4K; Cabinets \$6K; Ventek maintenance agreement \$41K; Foyer Remodel \$5K	80,056.98	102,897.42	77,008.40	99,844.18	81,212.99	78,657.64	79,816.02	15,669.87	
UTILITIES	26,301.00	Electricity \$10.6K; Water/sewer \$2K ; Trash fees \$2.8K; Internet \$7.8K; Phones \$3K	22,574.78	22,832.56	24,655.85	25,702.77	25,194.71	26,722.70	27,152.08	25,824.34	
INSURANCE	15,957.63	Worker's comp \$4.7K; Liability insurance \$2.2K; Fire fee \$7.2K; Property insurance \$1.9K; Auto insurance \$15.	14,447.88	14,447.88	15,470.40	9,108.20	7,721.86	7,238.37	8,885.20	9,525.38	
ADVERTISING & PROMOTION	10,000.00	Island Treasures program	6,077.22	6,077.22	10,000.00	10,965.93	21,137.78	9,794.91	10,687.05	8,925.75	
TRAVEL	0.00		346.15	346.15	0.00	0.00	0.00	0.00	762.46	536.38	
LICENSES, REGISTRATIONS & SUBSCRIPTIONS	120.00	Authorize.net monthly fee	1,683.13	1,683.13	120.00	120.00	320.00	110.00	130.00	910.00	
CONTRACTS	8,280.00	Shopify fees for online retail	3,463.49	2,573.74	8,280.00	4,212.33	6,703.18	21,994.96	11,026.52	6,734.97	
BUILDING & EQUIPMENT RENTAL	1,937.88	Copier rental and copy fees	1,766.25	1,858.27	1,100.52	1,630.73	1,994.53	2,363.87	4,165.54	5,973.55	
CREDIT CARD FEES & BANK FEES	232,266.20	Credit card processing fees and per transaction fees from gate company	254,648.10	256,726.65	239,407.74	249,056.69	237,558.24	193,277.88	104,801.61	97,954.31	
PRINTING & PUBLICATIONS	0.00		17.06	2,188.64	0.00	2,239.58	1,132.00	1,379.99	16,616.64	114,016.56	
EQUIPMENT PURCHASES <\$5K	0.00		3,203.82	5,034.00	0.00	6,782.17	2,859.14	0.00	3,801.95	6,895.00	
INTEREST EXPENSE	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
TOTAL OPERATING EXPENSES	940,540.91		904,430.77	936,472.17	892,468.84	875,509.09	733,999.65	634,251.59	567,715.03	636,655.74	0
OPERATING INCOME	481,872.40	Balance will be put in reserves for Public Improvements	691,263.79	493,523.45	817,924.56	437,551.35	969,479.50	1,647,341.64	3,211.57	145,618.38	

PROPOSED BUDGET

Jekyll Island Authority - Camp Jekyll
FY2025 Budget

	Budget FY2025	Comments	Projected FY2024	Rolling 12 months	Budget FY2024	Actual FY2023	Actual FY2022	Actual FY2021	Actual FY2020	Actual FY2019
REVENUES										
GROSS REVENUES	243,921.34	Reimbursement by 4-H for Camp Jekyll	249,005.72	253,855.52	229,725.20	204,498.63	175,065.31	140,827.16	144,276.62	165,467.28
COST OF GOODS SOLD	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
NET REVENUE	243,921.34		249,005.72	253,855.52	229,725.20	204,498.63	175,065.31	140,827.16	144,276.62	165,467.28
EXPENSES										
PERSONNEL	153,415.78	2 FT positions plus allocations for landscaping supervision of Camp Jekyll.	158,364.12	158,575.82	147,122.28	149,020.44	104,263.66	89,613.26	103,802.80	106,033.75
MOTOR VEHICLE	2,311.06	Gas & diesel for mowers and equipment	2,142.96	1,971.60	3,800.00	2,728.48	2,602.10	1,136.98	3,432.45	3,536.58
SUPPLIES & MATERIALS	38,826.24	Fertilizer \$13K; Grass seed & plants \$3K; Small tools \$2K; Irrigation supplies \$6.7K; Sand & soil \$5K (mulch & top dressing); Landscape materials (fence railing \$8K).	29,081.08	33,883.14	33,250.00	24,634.91	28,051.18	16,723.78	14,273.94	28,894.49
REPAIRS & MAINTENANCE	8,967.16	General building repair \$4K; Maintenance of mowing equipment \$3.6K; Sprinkler inspection and lift maintenance \$1.4K.	15,154.72	14,051.80	8,967.16	5,049.89	14,105.58	13,126.69	4,194.24	4,550.42
UTILITIES	13,482.83	Electricity \$1.9K; Water/sewer for irrigation \$3K; Trash fees \$8.2K.	12,434.55	12,590.58	11,747.26	12,452.54	10,942.64	10,446.73	12,364.08	11,712.21
INSURANCE	24,418.27	Worker's comp \$2.3K; Liability insurance \$1K; Property insurance \$21K.	26,349.94	26,349.94	19,938.50	9,480.48	10,001.28	7,500.72	5,028.43	6,052.83
ADVERTISING & PROMOTION	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TRAVEL	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
LICENSES, REGISTRATIONS & SUBSCRIPTIONS	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CONTRACTS	0.00	Tree trimming of live oaks at soccer complex and Camp Jekyll.	2,400.00	0.00	2,400.00	0.00	0.00	1,600.00	0.00	3,450.00
BUILDING & EQUIPMENT RENTAL	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CREDIT CARD FEES & BANK FEES	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
PRINTING & PUBLICATIONS	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
EQUIPMENT PURCHASES <\$5K	2,500.00	Chainsaws, power pole pruner, blower & hedge trimmers.	8,296.99	6,896.99	2,500.00	1,131.89	5,098.87	679.00	1,180.68	1,237.00
INTEREST EXPENSE	0.00		0.00	0.00	0.00	0.00	0.00		0.00	0.00
TOTAL OPERATING EXPENSES	243,921.34		254,224.36	254,319.87	229,725.20	204,498.63	175,065.31	140,827.16	144,276.62	165,467.28
OPERATING INCOME	0.00	All expenses reimbursed by 4-H	(5,218.64)	(464.35)	0.00	0.00	0.00	0.00	0.00	0.00

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PROPOSED BUDGET

Jekyll Island Authority -Museum
FY2025 Budget

	Budget FY2025	Comments	Projected FY2024	Rolling 12 months	Budget FY2024	Actual FY2023	Actual FY2022	Actual FY2021	Actual FY2020	Actual FY2019
REVENUES										
GROSS REVENUES	2,857,753.83	Lease revenue \$1M; Concession sales \$516K; District tours \$500K; Motorcoach tours \$223K; Historic building rental \$71K; Admission fees \$58K; Allocation for Records mgmt. \$66K; Holly Jolly Tours \$217K; reimbursements from JIF and FOHJI \$12K	2,979,535.23	3,085,584.69	2,747,961.55	2,866,868.96	2,573,309.05	1,585,166.00	1,246,084.16	1,736,502.49
COST OF GOODS SOLD	252,610.67	Cost of merchandise sold	238,913.23	260,378.18	215,110.00	279,788.66	169,475.40	116,020.45	117,849.50	138,484.28
NET REVENUE	2,605,143.16	Lease income from Pier Road shops and Remember When moved to separate dept in FY25	2,740,622.00	2,825,206.51	2,532,851.55	2,587,080.30	2,403,833.65	1,469,145.55	1,128,234.66	1,598,018.21
EXPENSES										
PERSONNEL	1,352,941.50	14 FT staff; PT staff for tours and gift shop	1,121,046.46	1,118,967.38	1,176,479.30	1,060,437.49	766,997.50	600,758.82	680,176.43	691,709.73
MOTOR VEHICLE	19,842.20	Fuel for trams and 6 passenger cart; General repairs & maintenance; sound system upgrade for trams \$6K	7,804.42	8,048.14	5,225.00	6,873.03	3,841.30	2,035.95	2,547.45	10,366.32
SUPPLIES & MATERIALS	161,508.42	Archival & curatorial supplies \$6K; Special event supplies \$11K; Exhibits \$35K; Christmas décor \$70K; Bathroom supplies \$5.8K; Shop supplies \$6.3K; furniture \$13K; uniforms \$3K; other supplies \$12K	164,399.00	145,797.96	159,045.57	143,862.45	64,795.76	29,903.22	82,220.94	162,965.20
REPAIRS & MAINTENANCE	302,799.70	General Maint \$36K; Exterior painting (Moss) \$90K; Bathroom repairs \$10K; Foundations - Ospo & Moss \$30K; Historic structure assessment \$10K; Hollybourne \$10K; Gate & Camera Repairs \$35K; Maintenance/Service Contracts \$20K.	442,524.65	582,952.99	362,637.48	391,563.11	364,784.81	132,623.61	280,999.93	233,290.56
UTILITIES	206,624.19	Electricity \$101K; Water/sewer \$72K; Trash fees \$24K; Telephone \$10K.	204,795.71	201,220.00	188,296.98	189,907.91	179,450.78	169,909.11	184,520.42	150,107.71
INSURANCE	158,164.71	Worker's comp \$16K; Liability insurance \$7.8K; Fire fee \$109K; Property insurance \$25K, Motor Vehicle insurance \$31.	149,564.51	149,564.51	152,990.10	97,874.93	92,583.92	84,968.57	88,007.39	79,986.52
ADVERTISING & PROMOTION	23,000.00	Sustaining marketing support for Mosaic.	6,191.60	7,758.34	18,000.00	12,960.24	14,331.60	6,625.81	(2,288.40)	68,034.56
TRAVEL	2,500.00	Mileage reimbursement to pick up artifacts or attend meetings or conferences.	1,758.31	708.31	1,200.00	0.00	0.00	0.00	2,284.75	11,310.26
LICENSES, REGISTRATIONS & SUBSCRIPTIONS	48,193.96	Records software maintenance \$35.5K; Data hosting software \$5.2K; Association memberships.	50,462.98	50,472.98	48,821.32	48,298.64	11,574.23	8,068.35	3,619.07	7,992.00
CONTRACTS	231,800.00	Digitization project \$45K; contract archivist \$30K; Hollybourne Fabrication \$125K; Holiday Lighting \$60K	361,548.05	356,924.18	329,000.00	264,277.78	54,476.24	103,140.93	52,959.49	33,346.08
BUILDING & EQUIPMENT RENTAL	4,940.00	Copier, manlift	9,379.75	11,568.78	11,640.00	10,433.84	5,958.51	4,455.12	6,950.27	5,302.25
CREDIT CARD FEES & BANK FEES	25,380.07	Credit card processing fees	19,590.50	18,650.49	22,402.65	17,204.49	20,126.10	14,591.33	14,636.91	19,107.92
PRINTING & PUBLICATIONS	5,153.89	Printing of over-sized graphics	3,492.33	4,855.33	8,750.00	8,792.12	9,905.49	5,098.50	3,674.37	1,227.86
EQUIPMENT PURCHASES <\$5K	0.00	Small equipment replacements	17,894.98	16,633.98	2,000.00	5,468.77	19,003.70	8,265.82	13,021.02	12,447.06
INTEREST EXPENSE	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL OPERATING EXPENSES	2,542,848.64		2,560,453.25	2,674,123.37	2,486,488.40	2,257,954.80	1,607,829.94	1,170,445.14	1,413,330.04	1,487,194.03
OPERATING INCOME	62,294.52		180,168.75	151,083.14	46,363.15	329,125.50	796,003.71	298,700.41	(285,095.38)	110,824.18

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PROPOSED BUDGET

Jekyll Island Authority - Pier Road
FY2025 Budget

	Budget FY2025	Comments	Projected FY2024	Rolling 12 months	Budget FY2024	Actual FY2023	Actual FY2022	Actual FY2021	Actual FY2020	Actual FY2019
REVENUES										
GROSS REVENUES	872,617.74	Current leases on Pier Road end September 2024; new leases and JIA shops estimated to open January 2025. Includes concession sales for JIA operated stores \$753K	172,821.51	168,003.45	175,000.00	170,069.04	154,829.83	82,045.27	58,125.91	28,553.33
COST OF GOODS SOLD	374,987.27	Cost of merchandise sold	84,949.70	39,968.09	85,750.00	77,085.74	68,537.02	32,489.99	23,589.22	9,807.76
NET REVENUE	497,630.47	Income from leased properties and revenue from JIA operated shops	87,871.81	128,035.36	89,250.00	92,983.30	86,292.81	49,555.28	34,536.69	18,745.57
EXPENSES										
PERSONNEL	359,399.74	1 FT Shop Manager for all shops; PT labor for JIA operated shops	45,073.52	44,700.56	46,378.80	45,558.25	34,245.04	25,497.30	20,551.53	4,506.22
MOTOR VEHICLE	0.00	No vehicle for this department	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SUPPLIES & MATERIALS	19,688.42	Shop supplies (bags, boxes, paper, etc) \$14K; uniforms \$2.3K; bathroom & cleaning supplies \$1.7K; office supplies \$1.9K	1,803.24	1,254.64	3,475.00	4,228.36	3,837.50	717.18	910.24	6,067.03
REPAIRS & MAINTENANCE	8,180.00	General building repair & maintenance \$3K; equipment repair & maintenance \$750; service contracts (CCTV & alarm service, pest control) \$5K	2,277.26	2,262.26	1,382.00	472.00	1,203.96	1,557.16	410.66	5,834.03
UTILITIES	18,441.96	Electricity \$12K; Water/sewer \$3K; Trash fees \$1.6K; Telephone \$1.3K.	4,136.39	4,087.72	4,236.81	3,846.28	3,954.84	3,910.29	2,090.98	553.56
INSURANCE	4,092.75	Worker's comp \$1.2K; Liability insurance \$561K; Property insurance \$2.4K	142.57	142.57	0.00	0.00	0.00	0.00	0.00	0.00
ADVERTISING & PROMOTION	7,000.00	Advertising for shop openings \$5K; facebook ads & billboards \$2K	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TRAVEL	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
LICENSES, REGISTRATIONS & SUBSCRIPTIONS	1,572.75	XM radio in JIA operated shops	413.48	419.40	383.88	401.64	335.89	335.88	323.89	0.00
CONTRACTS	12,000.00	Entertainment	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
BUILDING & EQUIPMENT RENTAL	0.00	None anticipated	6,999.22	6,921.84	7,192.67	6,673.08	5,979.82	5,894.28	5,761.98	1,581.55
CREDIT CARD FEES & BANK FEES	15,057.40	Credit card processing fees	3,414.59	3,413.63	3,500.00	3,508.07	2,944.78	2,078.19	1,396.99	323.62
PRINTING & PUBLICATIONS	0.00		0.00	0.00	0.00	597.00	0.00	0.00	0.00	0.00
EQUIPMENT PURCHASES <\$5K	0.00		0.00	0.00	0.00	0.00	155.44	0.00	3,933.17	3,824.39
INTEREST EXPENSE	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL OPERATING EXPENSES	445,433.02		64,260.27	63,202.62	66,549.16	65,284.68	52,657.27	39,990.28	35,379.44	22,690.40
OPERATING INCOME	52,197.45	Most shops only open 1/2 year fro FY25	23,611.54	64,832.74	22,700.84	27,698.62	33,635.54	9,565.00	(842.75)	(3,944.83)

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PROPOSED BUDGET

Jekyll Island Authority -Turtle Center
FY2025 Budget

	Budget FY2025	Comments	Projected FY2024	Rolling 12 months	Budget FY2024	Actual FY2023	Actual FY2022	Actual FY2021	Actual FY2020	Actual FY2019
REVENUES										
GROSS REVENUES	3,498,623.70	Adoptions & donations \$74K; Turtle Tag license plates \$54K; Memberships \$38K; Concession Sales \$1.8M; School & Education programs \$245K; Admission fees \$1.4M	3,426,031.03	3,298,135.39	3,466,170.35	3,343,453.49	3,605,771.13	2,817,348.13	2,230,710.99	2,662,115.53
COST OF GOODS SOLD	858,376.69	Cost of goods sold in gift shop	797,384.55	767,521.60	852,772.00	823,116.70	818,927.32	657,392.18	440,123.52	480,721.30
NET REVENUE	2,640,247.01		2,628,646.48	2,530,613.79	2,613,398.35	2,520,336.79	2,786,843.81	2,159,955.95	1,790,587.47	2,181,394.23
EXPENSES										
PERSONNEL	2,195,081.11	23 FT staff; PT and seasonal staff for educational programs and gift shop \$294K; health insurance \$251K; retirement \$358K	1,935,789.07	1,854,749.50	2,140,290.44	1,781,382.31	1,438,273.24	1,411,410.36	1,403,089.84	1,320,991.82
MOTOR VEHICLE	6,004.00	Gas for van, ATVs; van repair & ATV repair	4,819.73	4,621.83	8,446.66	6,400.04	7,135.96	3,903.80	4,386.92	7,500.76
SUPPLIES & MATERIALS	127,591.32	Medications and supplies for treating sick turtles \$38K; Shop supplies \$20.3K; Turtle supplies \$39K; Education supplies; Office supplies; Uniforms; lab supplies; Postage; furniture & fixtures	137,500.99	116,171.62	149,009.56	137,142.59	164,345.51	152,389.66	146,847.03	192,505.71
REPAIRS & MAINTENANCE	29,540.75	General building R&M \$4K; equipment R&M \$12K; Maintenance agreements \$13K.	34,977.84	47,227.42	50,088.07	55,918.50	42,967.40	62,877.36	97,775.31	96,862.10
UTILITIES	82,254.53	Electricity \$57K; Propane to heat pavilion \$800; Water/Sewer \$9K; Trash fees \$3.7K; Land lines & cell phones \$11.6K.	83,445.32	82,708.64	77,994.82	77,493.92	80,169.84	77,600.35	76,070.43	77,142.32
INSURANCE	51,839.56	Worker's Comp \$27K; Liability Insurance \$13K; Fire fees \$9.3K; Property insurance \$2.5K; Auto insurance	49,561.57	49,561.57	52,255.68	46,891.95	44,564.57	38,636.43	37,555.23	43,462.27
ADVERTISING & PROMOTION	30,300.00	GSTC specific marketing & advertising	5,286.00	5,362.75	2,100.00	17,166.95	1,189.71	637.03	2,945.13	2,226.90
TRAVEL	6,400.00	Travel for staff for conferences and training	4,655.01	5,545.13	9,660.00	9,418.24	853.65	2,068.00	20,019.64	21,385.43
LICENSES, REGISTRATIONS & SUBSCRIPTIONS	10,352.00	Registrations for conferences; Association dues; Training courses; Survey monkey; Adobe subscription; ZIMS medical records subscription.	13,997.72	10,722.64	17,671.04	11,846.39	7,197.58	8,819.64	13,685.56	14,538.21
CONTRACTS	5,900.00	Diagnostic testing and miscellaneous labs	5,612.22	7,339.59	5,930.00	19,981.29	18,755.66	6,783.47	41,254.09	34,562.64
BUILDING & EQUIPMENT RENTAL	4,322.48	Copier & water cooler rental	4,817.60	5,167.07	4,299.40	4,600.53	3,799.06	3,603.29	5,974.96	7,195.46
CREDIT CARD FEES & BANK FEES	67,003.89	Credit card processing fees	57,427.83	53,625.78	66,526.27	65,126.48	66,131.35	38,305.83	37,125.38	44,737.42
PRINTING & PUBLICATIONS	2,750.00	Signs; summer program brochures; misc	1,129.33	1,415.36	2,000.00	5,438.44	9,228.88	3,638.00	7,647.31	19,940.57
EQUIPMENT PURCHASES <\$5K	1,830.00	Small equipment for hospital, research, education and gift shop	10,807.23	7,900.88	10,540.00	9,928.23	14,019.52	12,256.92	16,211.05	28,528.66
INTEREST EXPENSE	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL OPERATING EXPENSES	2,621,169.64		2,349,827.46	2,252,119.78	2,596,811.94	2,248,735.86	1,898,631.93	1,822,930.14	1,910,587.88	1,911,580.27
OPERATING INCOME	19,077.37		278,819.02	278,494.01	16,586.41	271,600.93	888,211.88	337,025.81	(120,000.41)	269,813.96

PROPOSED BUDGET

Jekyll Island Authority -Fire Department
FY2025 Budget

	Budget FY2025	Comments	Projected FY2024	Rolling 12 months	Budget FY2024	Actual FY2023	Actual FY2022	Actual FY2021	Actual FY2020	Actual FY2019
REVENUES										
GROSS REVENUES	2,308,754.00	Fire fees \$2M; ambulance service \$36K; contribution from Admin for Code Compliance Officer \$42K; allocation from parking fees for fire equipment fund \$175K and 911 dispatch fee \$66K; permit fees \$5K; misc \$3K	2,074,640.80	2,094,430.31	2,067,834.00	1,764,067.65	1,625,286.21	1,541,556.40	1,409,721.22	1,141,495.69
COST OF GOODS SOLD	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
NET REVENUE	2,308,754.00		2,074,640.80	2,094,430.31	2,067,834.00	1,764,067.65	1,625,286.21	1,541,556.40	1,409,721.22	1,141,495.69
EXPENSES										
PERSONNEL	1,774,321.91	12 FT employees; requesting 3 additional PT staff to move to FT; balance of staffing is covered by PT employees (\$204K)	1,434,948.65	1,401,694.71	1,532,198.00	1,359,666.39	1,179,141.03	1,063,322.27	958,786.51	826,599.52
MOTOR VEHICLE	35,796.31	Gas, diesel and repairs for ambulance, fire trucks, pickup truck and ATV	37,752.88	36,138.24	35,796.31	41,429.87	37,299.69	26,606.66	36,814.31	25,833.03
SUPPLIES & MATERIALS	38,084.24	Firefighter supplies \$16.3K; uniforms \$7.2K; first aid supplies \$8.3K; bathroom & cleaning supplies \$2.2K; office supplies, small tools, other misc supplies.	42,916.10	34,967.41	39,073.42	29,994.05	32,648.33	25,943.02	33,244.73	21,686.92
REPAIRS & MAINTENANCE	26,073.40	General R&M for station and grounds \$1.9K; service contracts \$19.7K (software maint agreements, pest control, etc.); equipment R&M \$4.5K	25,066.67	24,343.43	25,948.40	23,369.90	25,930.51	28,438.71	20,637.42	15,999.74
UTILITIES	24,494.07	Electricity \$10K; water/sewer \$2.1K; trash fees \$2K; cable \$539; telephone \$8.7K	23,239.67	22,342.96	24,120.81	22,236.59	18,719.28	22,026.60	19,320.69	15,709.96
INSURANCE	30,161.95	Worker's comp \$18K; liability insurance \$8.4K; property insurance \$672; vehicle insurance \$686; fire fees \$2.9K	22,864.62	22,864.62	24,345.07	23,693.07	25,311.15	20,392.85	14,829.36	16,463.08
ADVERTISING & PROMOTION	2,940.69	Hosting local courses (instructor rooms, etc.); lunch meetings	811.00	411.00	2,940.69	3,151.41	551.22	683.35	857.02	368.36
TRAVEL	7,975.00	Travel for conferences & training for FT staff	4,607.48	3,938.86	7,350.00	7,109.43	3,735.43	2,359.26	2,492.83	1,972.84
LICENSES, REGISTRATIONS & SUBSCRIPTIONS	34,098.48	Course registrations; Nixel alert system \$4.5K; Training and reporting software \$13K; membership dues; Emergency planning software \$8K	44,469.47	35,690.66	51,603.68	23,690.28	24,307.42	14,451.63	13,463.90	12,594.02
CONTRACTS	70,828.75	EMS billing fees \$4.4K; Glynn County Dispatch agreement \$66K; Fire break maintenance	64,012.74	27,783.75	68,828.75	78,185.66	27,037.37	3,715.62	5,992.44	929.70
BUILDING & EQUIPMENT RENTAL	2,543.26	Copier rental \$1.6K & oxygen tank rental \$960	1,985.82	2,287.59	2,543.26	2,754.61	2,512.52	4,630.27	2,862.06	1,750.36
CREDIT CARD FEES & BANK FEES	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
PRINTING & PUBLICATIONS	2,252.13	Misc. printing needs & CPR cards for certification classes	1,015.87	669.72	2,252.13	2,513.11	655.95	1,523.12	2,126.84	1,913.39
EQUIPMENT PURCHASES <\$5K	5,900.00	Misc small equipment replacement \$3.4K; Starlink hardware \$2.5K	3,711.75	(1,268.25)	4,300.00	849.99	14,407.46	3,837.74	3,925.68	5,511.88
INTEREST EXPENSE	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL OPERATING EXPENSES	2,055,470.19		1,707,402.72	1,611,864.70	1,821,300.52	1,618,644.36	1,392,257.36	1,217,931.10	1,115,353.79	947,332.80
OPERATING INCOME	253,283.81	Amount to be set aside in Fire equipment fund (\$175K from parking for ladder truck; balance from operations)	367,238.08	482,565.61	246,533.48	145,423.29	233,028.85	323,625.30	294,367.43	194,162.89

PROPOSED BUDGET

Jekyll Island Authority -Roads & Grounds
FY2025 Budget

	Budget FY2025	Comments	Projected FY2024	Rolling 12 months	Budget FY2024	Actual FY2023	Actual FY2022	Actual FY2021	Actual FY2020	Actual FY2019	
REVENUES											
GROSS REVENUES	1,234,515.22	Amount allocated from Parking fees to pay for Roads & Grounds expenses	1,200,865.45	1,233,474.84	1,200,865.45	1,097,995.92	1,036,467.12	1,188,919.80	1,415,720.95	1,226,670.86	
COST OF GOODS SOLD	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
NET REVENUE	1,234,515.22		1,200,865.45	1,233,474.84	1,200,865.45	1,097,995.92	1,036,467.12	1,188,919.80	1,415,720.95	1,226,670.86	
EXPENSES											
PERSONNEL	712,034.47	9 FT staff and benefits (health ins, retirement, FICA, unemployment ins)	736,681.05	750,464.60	679,683.72	636,232.64	490,312.10	659,002.20	726,373.23	613,574.52	
MOTOR VEHICLE	68,247.43	Gas and diesel for equipment and vehicles \$55K; vehicle repairs \$13K	68,471.84	60,732.13	70,773.79	70,431.90	54,942.95	48,189.37	61,009.49	58,200.13	
SUPPLIES & MATERIALS	72,632.03	Christmas lights \$45K; shop supplies \$2K; bathroom & cleaning supplies \$16K; small tools \$6.6K; office supplies, uniforms & misc supplies	80,563.36	74,393.12	95,617.82	103,890.96	102,990.01	95,373.86	134,208.57	104,533.80	
REPAIRS & MAINTENANCE	65,752.12	General building R&M \$19K; Roads & bike path repairs \$27K; general equipment R&M \$19K; termite inspection	99,487.23	103,421.29	72,902.04	123,695.24	109,552.07	75,970.30	54,435.87	139,659.90	
UTILITIES	181,019.41	Electricity \$47K (street lights, parks, restrooms); water/sewer \$24K; trash fees \$110K (public areas)	182,699.59	180,687.30	173,836.56	165,672.57	158,597.78	156,755.30	154,812.09	116,638.53	
INSURANCE	34,779.58	Worker's comp \$10.5K; liability insurance \$5K; property insurance \$3.4K; fire fee \$15.3K	34,050.02	34,262.38	33,644.20	33,454.11	35,015.17	47,397.15	31,970.23	36,827.03	
ADVERTISING & PROMOTION	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
TRAVEL	0.00		0.00	0.00	0.00	104.00	0.00	0.00	0.00	0.00	
LICENSES, REGISTRATIONS & SUBSCRIPTIONS	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	9.00	
CONTRACTS	0.00		500.00	500.00	0.00	1,895.00	1,050.00	0.00	1,126.85	70.08	
BUILDING & EQUIPMENT RENTAL	77,952.18	Manlifts for Christmas lights \$20K; Excavator lease \$37.4K; equipment rentals for projects	117,485.48	118,407.98	60,607.32	71,400.98	56,958.76	21,610.88	85,489.63	55,765.93	
CREDIT CARD FEES & BANK FEES	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
PRINTING & PUBLICATIONS	0.00		0.00	0.00	0.00	175.00	0.00	3,461.58	0.00	0.00	
EQUIPMENT PURCHASES <\$5K	22,098.00	Grills, chainsaws, picnic tables, small equipment; misc. equipment replacement \$4K	12,919.69	2,843.29	13,800.00	6,667.67	5,927.41	2,199.72	7,152.87	1,995.00	
INTEREST EXPENSE	0.00		0.00	0.00	0.00	0.00	0.00		0.00	0.00	
TOTAL OPERATING EXPENSES	1,234,515.22		1,332,858.26	1,325,712.09	1,200,865.45	1,213,620.07	1,015,346.25	1,109,960.36	1,256,578.83	1,127,273.92	0
OPERATING INCOME	0.00	All expenses for this department are paid by Parking Fees	(131,992.81)	(92,237.25)	0.00	(115,624.15)	21,120.87	78,959.44	159,142.12	99,396.94	

PROPOSED BUDGET

Jekyll Island Authority -Park Services
FY2025 Budget

	Budget FY2025	Comments	Projected FY2024	Rolling 12 months	Budget FY2024	Actual FY2023	Actual FY2022	Actual FY2021	Actual FY2020	Actual FY2019
REVENUES										
GROSS REVENUES	832,395.59	Amount allocated from Parking fees to pay for Park Services expenses	768,756.16	766,519.34	768,756.15	665,059.62	554,773.36	0.00	0.00	0.00
COST OF GOODS SOLD	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
NET REVENUE	832,395.59		768,756.16	766,519.34	768,756.15	665,059.62	554,773.36	0.00	0.00	0.00
EXPENSES										
PERSONNEL	722,150.56	12 FT staff; includes benefits for FT staff	653,941.60	632,288.84	665,971.05	549,729.39	371,032.68	0.00	0.00	0.00
MOTOR VEHICLE	14,709.31	Gas for vehicles & equipment \$9.3K; vehicle repairs \$5.4K	14,352.19	13,483.62	20,483.28	15,903.15	18,317.89	0.00	0.00	0.00
SUPPLIES & MATERIALS	66,284.74	Bathroom supplies for public areas \$59K; uniforms \$4.5K; misc supplies	41,269.24	54,000.34	54,881.07	58,899.26	54,503.47	0.00	0.00	0.00
REPAIRS & MAINTENANCE	1,200.00	General equipment repairs and maintenance	685.83	352.99	1,200.00	1,068.28	1,671.81	0.00	0.00	0.00
UTILITIES	1,167.12	Cell phones for Managers	1,166.20	1,166.00	1,165.20	1,109.99	242.92	0.00	0.00	0.00
INSURANCE	20,833.86	Worker's comp \$14K; liability insurance \$6.7K; vehicle insurance \$78	18,862.95	18,862.95	20,476.32	18,304.12	19,722.08	0.00	0.00	0.00
ADVERTISING & PROMOTION	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TRAVEL	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
LICENSES, REGISTRATIONS & SUBSCRIPTIONS	0.00		1,960.00	1,960.00	0.00	0.00	0.00	0.00	0.00	0.00
CONTRACTS	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
BUILDING & EQUIPMENT RENTAL	0.00		557.86	98.00	2,529.23	0.00	0.00	0.00	0.00	0.00
CREDIT CARD FEES & BANK FEES	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
PRINTING & PUBLICATIONS	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
EQUIPMENT PURCHASES <\$5K	6,050.00	Vacuum cleaners, blowers \$2K; vapor steam cleaner \$4K	4,695.00	3,795.00	2,050.00	4,738.98	2,607.94	0.00	0.00	0.00
INTEREST EXPENSE	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL OPERATING EXPENSES	832,395.59		737,490.87	726,007.74	768,756.15	649,753.17	468,098.79	0.00	0.00	0.00
OPERATING INCOME	0.00	All expenses for this department are paid by Parking fees.	31,265.29	40,511.60	0.00	15,306.45	86,674.57	0.00	0.00	0.00

PROPOSED BUDGET

Jekyll Island Authority -Landscaping
FY2025 Budget

	Budget FY2025	Comments	Projected FY2024	Rolling 12 months	Budget FY2024	Actual FY2023	Actual FY2022	Actual FY2021	Actual FY2020	Actual FY2019
REVENUES										
GROSS REVENUES	2,118,747.81	Wright Tree Service lease \$3K; Plant sales \$70K; Allocation from parking fees \$2M	2,057,087.25	2,152,738.16	2,032,176.99	2,127,303.31	1,671,451.57	1,374,741.43	1,582,356.64	1,448,283.36
COST OF GOODS SOLD	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
NET REVENUE	2,118,747.81		2,057,087.25	2,152,738.16	2,032,176.99	2,127,303.31	1,671,451.57	1,374,741.43	1,582,356.64	1,448,283.36
EXPENSES										
PERSONNEL	1,539,030.05	23 FT employees; cost allocations to Camp Jekyll \$21K; PT staffing \$19K; benefits	1,293,366.19	1,212,568.96	1,398,580.51	1,006,193.13	947,726.71	957,821.75	895,035.00	1,011,283.96
MOTOR VEHICLE	33,203.24	Gas & diesel for vehicles & equipment \$27K; vehicle repairs \$6.3K	31,864.33	30,923.72	39,767.14	37,976.09	33,570.77	26,241.50	33,041.27	52,042.45
SUPPLIES & MATERIALS	257,260.00	Plants/seeds \$97K; sand/soil \$37K; chemicals/fertilizer \$40K; irrigation supplies \$27K; landscape & greenhouse materials \$23K; uniforms \$11K; small tools \$9.8K; other	273,622.61	259,660.72	286,372.06	263,646.45	246,177.73	178,567.65	141,826.28	181,320.40
REPAIRS & MAINTENANCE	27,302.50	General bldg. R&M \$4.5K; remodel greenhouse bathroom \$3K; maint building buildout \$3K; General equipment R&M \$16.5K	34,727.21	42,265.98	48,302.50	65,643.02	31,744.82	18,817.57	17,801.71	17,628.55
UTILITIES	125,985.71	Electricity \$69K; Propane \$3K; Water/sewer \$41K; trash fees \$11K; telephone \$1.5K	120,164.15	123,783.08	113,671.32	114,695.00	100,953.16	97,032.42	105,833.21	138,583.48
INSURANCE	43,796.19	Worker's comp \$27K; liability insurance \$13K; fire fee \$2.8K; vehicle insurance; property insurance	39,623.06	39,723.06	42,832.34	40,392.48	37,809.91	33,527.46	38,911.92	45,902.42
ADVERTISING & PROMOTION	1,000.00	Advertisements for plant sales	400.00	499.83	1,000.00	500.00	400.00	0.00	0.00	0.00
TRAVEL	1,000.00	Orlando Landscape trade show	0.00	0.00	2,000.00	2,405.72	100.28	0.00	1,701.60	1,560.08
LICENSES, REGISTRATIONS & SUBSCRIPTIONS	880.00	Conference registrations and association memberships	605.00	605.00	480.00	(2,920.00)	1,315.00	920.00	514.50	680.00
CONTRACTS	26,000.00	Coastal Greenery palm tree pruning	15,164.13	45,360.87	35,500.00	56,420.74	16,800.00	8,870.00	12,640.00	19,725.00
BUILDING & EQUIPMENT RENTAL	47,390.12	Mowing equipment lease and tractor lease \$42K; telescoping forklift for planting large palm trees \$4K	17,417.96	12,751.92	47,390.12	15,925.94	9,192.14	718.25	10,709.98	7,795.37
CREDIT CARD FEES & BANK FEES	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
PRINTING & PUBLICATIONS	0.00		28.99	57.99	0.00	151.60	0.00	20.00	0.00	0.00
EQUIPMENT PURCHASES <\$5K	15,900.00	Misc. small equipment, edgers, trimmers, blowers, chainsaws, etc. \$5.9K; telehandler Skid steer adapter \$2.5K; air compressor \$2.5K; plate tamp \$3K; fuel storage cabinet \$2K	13,804.77	18,126.64	16,281.00	14,108.37	26,930.39	3,312.61	2,991.46	9,533.53
INTEREST EXPENSE	0.00		0.00	0.00	0.00				0.00	0.00
TOTAL OPERATING EXPENSES	2,118,747.81		1,840,788.40	1,786,327.77	2,032,176.99	1,615,138.54	1,452,720.91	1,325,849.21	1,261,006.93	1,486,055.24
OPERATING INCOME	0.00	All expenses for this department are paid by Parking fees, plant sales and lease income.	216,298.85	366,410.39	0.00	512,164.77	218,730.66	48,892.22	321,349.71	(37,771.88)

PROPOSED BUDGET

Jekyll Island Authority -Landscape Planning
FY2025 Budget

	Budget FY2025	Comments	Projected FY2024	Rolling 12 months	Budget FY2024	Actual FY2023	Actual FY2022	Actual FY2021	Actual FY2020	Actual FY2019
REVENUES										
GROSS REVENUES	495,623.37	Tree Fund money to be applied against purchase of trees (\$27K); Parking fees allocated (\$469K)	493,070.89	378,737.14	493,070.89	4,142.43	0.00	0.00	0.00	0.00
COST OF GOODS SOLD	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
NET REVENUE	495,623.37		493,070.89	378,737.14	493,070.89	4,142.43	0.00	0.00	0.00	0.00
EXPENSES										
PERSONNEL	347,115.80	3 FT Staff; 1 College Intern; Temporary Staffing Labor	291,589.98	312,105.35	311,105.31	240,927.38	0.00	0.00	0.00	0.00
MOTOR VEHICLE	4,830.00	Fuel and Repairs for vehicles and small equipment	2,996.31	2,599.35	4,830.00	1,660.25	0.00	0.00	0.00	0.00
SUPPLIES & MATERIALS	71,835.00	Oyster shell, bulk soil & potting soil \$12K; Reforestation \$20K; Goodyear landscape \$15K; Purchase/repair of teak benches \$3K; landscape materials \$6K; uniforms, other	91,134.46	49,291.97	115,310.00	27,578.53	0.00	0.00	0.00	0.00
REPAIRS & MAINTENANCE	5,130.00	DOT shed renovations \$5K; Fire extinguisher maintenance	2,372.84	2,307.84	130.00	0.00	0.00	0.00	0.00	0.00
UTILITIES	583.56	Telephone expense	583.10	583.00	582.60	548.31	0.00	0.00	0.00	0.00
INSURANCE	5,189.01	Liability insurance \$1.7K; Workmen's Comp Insurance \$3.5K	4,715.76	4,715.76	5,102.97	0.00	0.00	0.00	0.00	0.00
ADVERTISING & PROMOTION	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TRAVEL	2,000.00	ASLA Conference - Cliff	1,664.92	1,664.92	2,000.00	0.00	0.00	0.00	0.00	0.00
LICENSES, REGISTRATIONS & SUBSCRIPTIONS	1,440.00	Conference and memberships	1,440.00	1,190.00	1,610.00	0.00	0.00	0.00	0.00	0.00
CONTRACTS	46,000.00	Hazardous tree removal \$26.4K; Historic District Tree trimming \$16K; Soil treatment of signature oaks \$3.6K	55,090.00	48,799.00	43,300.00	14,809.00	0.00	0.00	0.00	0.00
BUILDING & EQUIPMENT RENTAL	4,000.00	Miscellaneous equipment for special projects	142.03	142.03	4,000.00	92.97	0.00	0.00	0.00	0.00
CREDIT CARD FEES & BANK FEES	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
PRINTING & PUBLICATIONS	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
EQUIPMENT PURCHASES <\$5K	7,500.00	Miscellaneous small equipment replacements \$3.8K; air spade kit \$2.5K; battery operated concrete mixer \$1.3K	2,519.96	2,519.96	5,100.00	0.00	0.00	0.00	0.00	0.00
INTEREST EXPENSE	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL OPERATING EXPENSES	495,623.37		454,249.36	425,919.18	493,070.88	285,616.44	0.00	0.00	0.00	0.00
OPERATING INCOME	0.00	Expenses for this department are paid by Parking fees and reimbursement from Tree Fund	38,821.53	(47,182.04)	0.01	(281,474.01)	0.00	0.00	0.00	0.00

PROPOSED BUDGET

Jekyll Island Authority - Facility Maintenance
FY2025 Budget

	Budget FY2025	Comments	Projected FY2024	Rolling 12 months	Budget FY2024	Actual FY2023	Actual FY2022	Actual FY2021	Actual FY2020	Actual FY2019	
REVENUES											
GROSS REVENUES	0.00		6,090.42	6,582.39	0.00	10,100.67	4,147.29	1,565.00	0.00	787.25	
COST OF GOODS SOLD	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
NET REVENUE	0.00		6,090.42	6,582.39	0.00	10,100.67	4,147.29	1,565.00	0.00	787.25	
EXPENSES											
PERSONNEL	1,185,360.27	12 FT employees; requesting 1 new position - Maintenance Technician	1,064,069.36	1,036,125.64	1,054,920.84	866,680.56	726,208.50	601,195.55	652,831.87	714,356.05	
MOTOR VEHICLE	19,091.63	Fuel for vehicles & equipment \$12.9K; vehicle R&M \$6K	17,978.55	17,270.90	18,224.87	18,188.19	16,617.92	12,371.37	10,430.37	15,263.75	
SUPPLIES & MATERIALS	15,320.01	Uniforms \$3K; replacement hand tools \$9K; office supplies \$1K, shop supplies, first aid supplies, bathroom & cleaning supplies	29,828.12	30,997.80	15,320.01	20,493.16	14,773.48	9,627.36	10,005.59	7,958.90	
REPAIRS & MAINTENANCE	46,342.50	General building R&M \$18K; Beach access repair \$10K; parking lot paint \$10K; Wharf repair \$3K; Equipment R&M \$2K; Maintenance agreements \$2K	39,173.21	18,825.97	46,342.50	19,798.94	61,239.25	42,291.87	27,442.94	50,116.64	
UTILITIES	26,426.17	Electricity \$13K; water/sewer \$3.5K ; trash fees \$5.5K; telephone \$5K	28,422.91	28,154.82	26,230.81	24,859.35	24,914.74	23,828.65	23,836.54	24,246.39	
INSURANCE	37,939.01	Worker's comp \$15K; liability insurance \$7.3K; vehicle insurance \$198; property insurance \$3K; fire fee \$12K	33,020.90	33,020.90	35,142.28	26,544.96	28,014.80	25,566.57	27,481.76	30,487.57	
ADVERTISING & PROMOTION	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
TRAVEL	100.00	Travel to pick up pumps	597.38	657.38	100.00	236.43	117.82	200.68	1,471.95	66.49	
LICENSES, REGISTRATIONS & SUBSCRIPTIONS	6,385.46	Work order software subscription See-Click-Fix	4,315.50	0.00	4,315.50	6,877.65	5,181.52	0.00	4,017.32	4.50	
CONTRACTS	0.00		0.00	0.00	0.00	0.00	0.00	250.00	0.00	50.00	
BUILDING & EQUIPMENT RENTAL	0.00		120.39	120.39	0.00	0.00	0.00	0.00	0.00	825.00	
CREDIT CARD FEES & BANK FEES	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
PRINTING & PUBLICATIONS	0.00		35.94	83.94	0.00	48.00	0.00	0.00	0.00	12.66	
EQUIPMENT PURCHASES <\$5K	7,700.00	Misc small tools and power tools - replacements, as needed	5,935.60	7,025.03	5,700.00	8,810.48	2,043.23	5,110.23	5,530.34	21,388.21	
INTEREST EXPENSE	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
TOTAL OPERATING EXPENSES	1,344,665.05		1,223,497.86	1,172,282.77	1,206,296.81	992,537.72	879,111.26	720,442.28	763,048.68	864,776.16	0
OPERATING INCOME	(1,344,665.05)		(1,217,407.44)	(1,165,700.38)	(1,206,296.81)	(982,437.05)	(874,963.97)	(718,877.28)	(763,048.68)	(863,988.91)	

PROPOSED BUDGET

Jekyll Island Authority -Vehicle & Equipment Maintenance
FY2025 Budget

	Budget FY2025	Comments	Projected FY2024	Rolling 12 months	Budget FY2024	Actual FY2023	Actual FY2022	Actual FY2021	Actual FY2020	Actual FY2019
REVENUES										
GROSS REVENUES	2,000.00	Sale of scrap metal and equipment	1,443.93	711.93	1,500.00	3,332.98	10,024.28	3,816.70	10,293.77	287.00
COST OF GOODS SOLD	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
NET REVENUE	2,000.00		1,443.93	711.93	1,500.00	3,332.98	10,024.28	3,816.70	10,293.77	287.00
EXPENSES										
PERSONNEL	507,972.01	6 FT employees; includes benefit costs (retirement and health insurance)	501,492.08	485,392.36	508,086.72	460,258.79	392,232.17	360,156.57	397,322.89	368,584.36
MOTOR VEHICLE	20,400.00	Gas & diesel for general fleet vehicles \$2.4K; General fleet repairs \$18K	36,260.18	32,676.64	24,400.00	(7,155.61)	2,352.73	6,926.70	6,732.12	(22,300.23)
SUPPLIES & MATERIALS	16,507.02	Shop supplies (lubricants ,fittings, oil) \$9K; Uniforms \$2.9K; small tools \$3.6K	15,433.85	15,068.83	18,353.69	12,721.77	14,997.73	14,039.66	13,310.83	21,838.26
REPAIRS & MAINTENANCE	37,816.08	General building & equipment R&M \$15K; fuel tank inspection \$11K; garage management system \$8K; vehicle diagnostic service \$2K	38,762.33	32,591.19	37,816.08	25,538.79	29,138.75	31,414.43	28,653.00	23,014.31
UTILITIES	17,943.97	Electricity \$5.4K; water/sewer \$5.9K; trash fees \$5.5K; telephone \$1.2K	18,581.56	18,599.17	17,046.21	15,294.03	15,519.73	14,046.47	14,505.19	15,597.78
INSURANCE	13,823.23	Worker's comp \$7K; liability insurance \$3.4K; property insurance \$792; fire fee \$2.5K; vehicle insurance \$130	12,661.24	12,661.24	13,487.49	12,662.60	13,809.25	13,965.80	14,286.90	16,279.54
ADVERTISING & PROMOTION	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TRAVEL	1,400.00	Travel for staff training and pickup or delivery of vehicles and equipment	958.06	458.06	1,400.00	413.62	1,138.21	30.62	1,406.66	358.16
LICENSES, REGISTRATIONS & SUBSCRIPTIONS	1,772.00	Tag registration for vehicles; highway impact fees \$1.7K	3,770.00	3,758.00	1,772.00	1,311.10	208.00	1,246.50	1,286.00	5,277.19
CONTRACTS	0.00		0.00	0.00	0.00	161.00	0.00	240.50	3,040.25	500.00
BUILDING & EQUIPMENT RENTAL	1,132.08	Lease for gas tank for welding machine	683.52	832.08	0.00	918.41	933.10	880.85	0.00	163.00
CREDIT CARD FEES & BANK FEES	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	237.32
PRINTING & PUBLICATIONS	62.32	Manuals & publications	0.00	0.00	62.32	0.00	0.00	0.00	22.99	1,619.56
EQUIPMENT PURCHASES <\$5K	1,800.00	Battery operated tool upgrades; tool set for service truck	1,818.98	4,315.61	1,800.00	6,066.58	8,661.31	827.35	5,329.09	8,345.79
INTEREST EXPENSE	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL OPERATING EXPENSES	620,628.71		630,421.80	606,353.18	624,224.51	528,191.08	478,990.98	443,775.45	485,895.92	439,515.04
OPERATING INCOME	(618,628.71)		(628,977.87)	(605,641.25)	(622,724.51)	(524,858.10)	(468,966.70)	(439,958.75)	(475,602.15)	(439,228.04)

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PROPOSED BUDGET

Jekyll Island Authority -Water/Wastewater
FY2025 Budget

	Budget FY2025	Comments	Projected FY2024	Rolling 12 months	Budget FY2024	Actual FY2023	Actual FY2022	Actual FY2021	Actual FY2020	Actual FY2019
REVENUES										
GROSS REVENUES	1,820,438.22	No increase in water or wastewater fees for FY25 at this time; water \$710K, sewer \$801K; JIA water/sewer usage \$304K	1,834,561.45	1,813,875.40	1,782,528.70	1,767,907.17	1,796,033.19	1,813,166.43	1,678,116.59	1,335,751.14
COST OF GOODS SOLD	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
NET REVENUE	1,820,438.22		1,834,561.45	1,813,875.40	1,782,528.70	1,767,907.17	1,796,033.19	1,813,166.43	1,678,116.59	1,335,751.14
EXPENSES										
PERSONNEL	994,624.73	10 FT employees; includes benefits (retirement & health insurance)	894,240.39	890,319.53	875,484.18	822,864.11	618,829.44	590,192.45	521,910.46	487,047.64
MOTOR VEHICLE	25,491.80	Fuel for vehicles, generator & equipment \$17K; Vehicle R&M \$8K	22,023.32	21,212.41	25,491.80	21,509.40	19,090.82	16,520.54	32,598.97	13,687.46
SUPPLIES & MATERIALS	104,752.99	Shop supplies \$39K; Chemicals \$29K; lab supplies \$24K; uniforms \$4.5K; other supplies	110,675.45	112,802.97	106,094.96	76,857.14	115,786.07	76,223.24	74,915.50	56,465.96
REPAIRS & MAINTENANCE	316,951.15	Building R&M \$11K; equipment R&M for motors, control systems, etc. \$49K; service contracts \$255K (includes water tank maint \$203K, required EPD testing, fuel tank testing, etc.); Roads & Grounds R&M \$1.2K	311,518.15	315,612.49	309,282.31	280,676.43	372,717.45	339,629.18	305,349.47	166,029.05
UTILITIES	146,235.54	Electricity \$124K; Water/sewer \$12K; fuel \$4K; telephone \$3.5K; trash fees \$2K	142,007.66	137,969.64	136,023.63	129,729.20	134,315.70	115,512.54	110,545.58	144,041.98
INSURANCE	168,102.95	Worker's comp \$12K; liability insurance \$5.6K; property insurance \$29K; fire fee \$121K; vehicle insurance \$1.2K	152,798.48	152,798.48	161,847.30	79,932.13	81,483.58	75,447.07	75,431.83	74,231.24
ADVERTISING & PROMOTION	0.00		0.00	0.00	0.00	104.00	0.00	0.00	0.00	50.00
TRAVEL	3,100.00	On call mileage; travel for lab school and conference	1,997.48	1,697.48	3,100.00	1,578.95	1,498.59	2,301.70	2,242.10	1,521.16
LICENSES, REGISTRATIONS & SUBSCRIPTIONS	6,876.86	Conferences, schools, memberships	7,638.36	7,908.36	6,876.86	5,483.23	5,810.81	4,198.86	6,150.89	6,425.00
CONTRACTS	11,300.00	USGS Salt water infiltration study \$7.7K; sludge & grit removal \$3.6K	77,673.87	29,671.87	73,800.00	21,941.43	15,183.39	12,555.24	6,190.01	10,731.16
BUILDING & EQUIPMENT RENTAL	3,829.80	Copier rental and copy fees	4,228.62	3,632.06	5,464.45	3,525.52	4,036.17	2,218.76	1,414.84	0.00
CREDIT CARD FEES & BANK FEES	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
PRINTING & PUBLICATIONS	0.00		0.00	261.99	0.00	348.43	0.00	0.00	198.94	0.00
EQUIPMENT PURCHASES <\$5K	2,499.00	Small equipment replacements \$1K; Emergency cut off saw \$1.5K	4,149.79	1,739.37	3,700.00	11,796.76	2,685.27	8,167.97	6,950.06	23,684.16
INTEREST EXPENSE	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL OPERATING EXPENSES	1,783,764.82		1,728,951.57	1,675,626.65	1,707,165.49	1,456,346.73	1,371,437.29	1,242,967.55	1,143,898.65	983,914.81
OPERATING INCOME	36,673.40	Amount set aside for Water/Wastewater reserve funds to be used for future facility & equipment upgrades	105,609.88	138,248.75	75,363.21	311,560.44	424,595.90	570,198.88	534,217.94	351,836.33

PROPOSED BUDGET

Jekyll Island Authority -Sanitation
FY2025 Budget

	Budget FY2025	Comments	Projected FY2024	Rolling 12 months	Budget FY2024	Actual FY2023	Actual FY2022	Actual FY2021	Actual FY2020	Actual FY2019
REVENUES										
GROSS REVENUES	770,505.52	Residential and commercial trash fees \$372K (3.7% rate increase in curbside service and \$2.50 rate increase in backdoor service); JIA trash fees \$220K; Allocation from parking fee \$179K	745,394.21	721,947.32	721,605.45	604,427.35	618,252.42	570,704.92	562,196.28	543,115.51
COST OF GOODS SOLD	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
NET REVENUE	770,505.52		745,394.21	721,947.32	721,605.45	604,427.35	618,252.42	570,704.92	562,196.28	543,115.51
EXPENSES										
PERSONNEL	296,813.20	3 FT staff; includes benefits	305,603.79	308,453.65	279,932.91	292,346.24	254,423.36	221,162.89	211,933.91	196,258.47
MOTOR VEHICLE	18,093.93	Fuel for vehicles and equipment \$7K; Routine vehicle maintenance and repairs \$11K (includes garbage truck repair)	22,152.65	24,778.92	18,093.93	23,479.31	19,761.98	12,075.72	30,560.58	31,702.28
SUPPLIES & MATERIALS	13,737.80	Cleaning Supplies, uniforms and small tools \$700; replacement 30 or 96 gallon trash cans \$13K	5,003.60	379.60	5,237.80	166.00	651.48	674.80	958.80	1,761.67
REPAIRS & MAINTENANCE	7,531.84	General equipment R&M; tracks for skid steer \$6K; gate maintenance	450.00	0.00	1,000.00	271.90	2,296.73	661.01	221.49	613.87
UTILITIES	311.42	Water/sewer fees	356.94	462.36	311.42	631.98	298.92	1,749.98	268.26	291.42
INSURANCE	5,553.78	Worker's comp \$3.5K; liability insurance \$2K; vehicle insurance \$365	5,093.64	5,093.64	5,401.17	5,115.48	5,726.56	4,902.43	5,101.16	5,957.38
ADVERTISING & PROMOTION	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TRAVEL	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
LICENSES, REGISTRATIONS & SUBSCRIPTIONS	0.00		0.00	0.00	0.00	0.00	103.00	0.00	0.00	0.00
CONTRACTS	412,422.38	Waste Management (3.7% increase in curbside service, \$2.50 increase in backdoor service), hauling/dumping fees; Includes \$20K for grinding fees	383,443.53	344,867.87	395,587.05	407,170.55	355,056.56	287,610.16	248,486.68	381,671.16
BUILDING & EQUIPMENT RENTAL	16,041.17	Roll-off rental, screen rental for grinding project	8,480.63	5,080.63	16,041.17	12,641.17	17,781.50	4,690.00	90,824.40	8,684.98
CREDIT CARD FEES & BANK FEES	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
PRINTING & PUBLICATIONS	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
EQUIPMENT PURCHASES <\$5K	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
INTEREST EXPENSE	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL OPERATING EXPENSES	770,505.52		730,584.78	689,116.67	721,605.45	741,822.63	656,100.09	533,526.99	588,355.28	626,941.23
OPERATING INCOME	0.00	Includes allocation of \$179K from Parking fees to cover cost of landfill grinding and trash pickup in public areas	14,809.43	32,830.65	0.00	(137,395.28)	(37,847.67)	37,177.93	(26,159.00)	(83,825.72)

PROPOSED BUDGET

Jekyll Island Authority -McCormick's Grill
FY2025 Budget

Location Leased out since FY2021

	Budget FY2025	Comments	Projected FY2024	Rolling 12 months	Budget FY2024	Actual FY2023	Actual FY2022	Actual FY2021	Actual FY2020	Actual FY2019
REVENUES										
GROSS REVENUES	0.00		0.00	0.00	0.00	0.00	0.00	223,281.83	404,710.49	475,951.48
COST OF GOODS SOLD	0.00		0.00	0.00	0.00	0.00	0.00	122,162.57	174,351.33	197,724.97
NET REVENUE	0.00		0.00	0.00	0.00	0.00	0.00	101,119.26	230,359.16	278,226.51
EXPENSES										
PERSONNEL	0.00		0.00	0.00	0.00	0.00	0.00	128,664.44	232,719.35	251,109.19
MOTOR VEHICLE	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
SUPPLIES & MATERIALS	0.00		0.00	0.00	0.00	0.00	0.00	24,303.36	30,862.32	39,558.70
REPAIRS & MAINTENANCE	0.00		0.00	0.00	0.00	0.00	0.00	17,272.75	19,762.81	17,674.32
UTILITIES	0.00		0.00	0.00	0.00	0.00	0.00	31,188.10	37,164.50	41,559.74
INSURANCE	0.00		0.00	0.00	0.00	0.00	0.00	4,626.59	4,793.52	5,682.38
ADVERTISING & PROMOTION	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	3,000.00
TRAVEL	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	149.02
LICENSES, REGISTRATIONS & SUBSCRIPTIONS	0.00		0.00	0.00	0.00	0.00	0.00	899.55	2,545.40	2,400.00
CONTRACTS	0.00		0.00	0.00	0.00	0.00	0.00	830.00	215.95	0.00
BUILDING & EQUIPMENT RENTAL	0.00		0.00	0.00	0.00	0.00	0.00	1,514.36	5,274.30	9,094.94
CREDIT CARD FEES & BANK FEES	0.00		0.00	0.00	0.00	0.00	0.00	6,831.15	8,100.06	4,873.14
PRINTING & PUBLICATIONS	0.00		0.00	0.00	0.00	0.00	0.00	160.00	319.88	1,270.66
EQUIPMENT PURCHASES <\$5K	0.00		0.00	0.00	0.00	0.00	0.00	1,094.06	1,181.31	3,454.24
INTEREST EXPENSE	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL OPERATING EXPENSES	0.00		0.00	0.00	0.00	0.00	0.00	217,384.36	342,939.40	379,826.33
OPERATING INCOME	0.00		0.00	0.00	0.00	0.00	0.00	(116,265.10)	(112,580.24)	(101,599.82)

0

PROPOSED BUDGET

Jekyll Island Authority - Convention Center
FY2025 Budget

	Budget FY2025	Comments	Projected FY2024	Rolling 12 months	Budget FY2024	Actual FY2023	Actual FY2022	Actual FY2021	Actual FY2020	Actual FY2019
REVENUES										
GROSS REVENUES	5,746,147.00	Based on actual bookings plus estimated pickup business of \$407K	6,010,410.95	6,249,604.12	5,234,538.00	6,196,506.67	4,604,916.20	1,622,624.73	2,947,038.51	4,510,465.79
COST OF GOODS SOLD	580,413.08	Cost of food and alcohol sold	513,148.36	501,753.14	551,700.29	477,011.28	376,293.80	150,359.46	237,706.11	386,583.61
NET REVENUE	5,165,733.92		5,497,262.59	5,747,850.98	4,682,837.71	5,719,495.39	4,228,622.40	1,472,265.27	2,709,332.40	4,123,882.18
EXPENSES										
PERSONNEL	246,857.50	Temp staffing service labor and contract security services - wages higher; higher event volume	170,422.19	170,698.15	182,925.00	202,793.45	140,258.92	53,979.67	78,991.62	163,696.88
MOTOR VEHICLE	625.00	Gas for pressure washer and diesel for generator - no vehicle	598.87	598.87	220.00	0.00	0.00	337.08	141.31	692.52
SUPPLIES & MATERIALS	156,510.00	Food service supplies \$89K; linens \$20K; bathroom/cleaning supplies \$31K; uniforms \$2.9K; decorations \$7K; office supplies, flags, postage, small tools	127,418.98	153,944.94	148,885.00	170,869.66	161,272.20	44,388.72	58,562.04	100,516.29
REPAIRS & MAINTENANCE	333,828.29	General Building R&M \$26K; Exterior lights \$45K; Door repairs \$15K; HVAC repairs \$63K; upgrade vent and exhaust for generator \$17K; maintenance service contracts \$90K	378,218.11	507,871.31	526,393.79	440,238.72	207,996.08	108,583.54	136,903.03	143,465.83
UTILITIES	431,702.68	Electricity \$359K; fuel \$19K; water/sewer \$2K; trash \$29K; internet \$16K; telephone \$7K	446,573.32	432,199.54	406,526.50	385,969.03	336,311.83	224,828.85	320,812.33	321,933.71
INSURANCE	309,828.16	General liability insurance \$100K; fire fee \$172K; property insurance \$38K	307,892.54	303,989.74	269,172.33	232,055.89	181,994.87	185,224.93	194,317.45	187,059.10
ADVERTISING & PROMOTION	1,500.00	Employee appreciation program	0.00	659.00	0.00	4,889.00	0.00	0.00	59.29	0.00
TRAVEL	0.00	SMG travel is included in contract expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
LICENSES, REGISTRATIONS & SUBSCRIPTIONS	32,166.00	Health inspections; alcohol license; organizational memberships; software programs for event booking, accounting, training, etc	32,981.14	32,226.96	39,588.00	14,979.81	18,514.35	11,258.40	15,273.45	14,253.77
CONTRACTS	2,406,550.92	Contract fee \$140K; SMG staff and benefits \$2M; incentive \$135K; Payroll processing \$26K	2,153,978.20	2,174,024.54	2,241,231.86	2,101,159.71	1,776,286.81	933,497.04	1,790,410.95	2,023,092.62
BUILDING & EQUIPMENT RENTAL	7,595.00	Copier, chair cleaner, Ecolab (dishwasher) rental	11,322.90	11,698.59	5,750.00	7,854.80	9,873.78	8,778.91	11,696.25	9,097.16
CREDIT CARD FEES & BANK FEES	7,022.00	Credit card processing fees	5,150.48	6,015.36	8,000.00	7,512.80	5,973.70	3,633.96	5,172.54	7,812.61
PRINTING & PUBLICATIONS	300.00	Business cards, drink tickets, etc.	343.32	93.32	550.00	1,101.05	26.00	813.01	12.48	281.29
EQUIPMENT PURCHASES <\$5K	50,542.00	General small equipment replacement (coffee urns, tables, beverage carts, internet equipment, radios, etc)	8,036.99	8,068.47	13,000.00	18,535.70	14,773.23	744.62	1,452.79	1,588.35
INTEREST EXPENSE	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL OPERATING EXPENSES	3,985,027.55		3,642,937.04	3,802,088.79	3,842,242.48	3,587,959.62	2,853,281.77	1,576,068.73	2,613,805.53	2,973,490.13
OPERATING INCOME	1,180,706.37		1,854,325.55	1,945,762.19	840,595.23	2,131,535.77	1,375,340.63	(103,803.46)	95,526.87	1,150,392.05

PROPOSED BUDGET

Jekyll Island Authority - Tennis
FY2025 Budget

	Budget FY2025	Comments	Projected FY2024	Rolling 12 months	Budget FY2024	Actual FY2023	Actual FY2022	Actual FY2021	Actual FY2020	Actual FY2019
REVENUES										
GROSS REVENUES	197,635.91	Memberships \$39K; tennis fees \$14K; Concession Sales \$42K; lessons \$37K; tournaments \$62K; repair income; equipment rental	167,650.27	176,364.30	168,107.50	160,977.77	142,873.17	154,180.32	110,120.69	124,768.30
COST OF GOODS SOLD	25,644.64	Cost of goods sold	9,581.61	9,955.24	14,379.79	12,999.86	9,000.79	7,132.74	5,696.16	9,273.06
NET REVENUE	171,991.27		158,068.66	166,409.06	153,727.71	147,977.91	133,872.38	147,047.58	104,424.53	115,495.24
EXPENSES										
PERSONNEL	64,603.38	Part time shop staff and court maintenance staff; Allocation from Admin for cost of Sr. Director of Amenities	57,777.54	51,651.19	69,449.76	73,306.14	65,688.00	41,184.46	38,634.73	41,921.29
MOTOR VEHICLE	600.00	Fuel for court equipment	255.04	180.86	600.00	401.49	668.64	818.25	307.98	179.47
SUPPLIES & MATERIALS	37,804.13	Tournament expenses \$30K (referees, shirts, trophies, etc.); Court materials, irrigation supplies, office supplies, nets, balls, postage	43,109.92	39,817.72	43,538.27	48,966.04	36,390.43	37,868.83	24,637.12	18,410.05
REPAIRS & MAINTENANCE	7,258.50	Building R&M \$4.8K; Service contracts \$2K (pest control; fire extinguisher service; camera inspection and service); Equipment R&M \$500	18,491.53	31,912.58	12,258.50	17,126.31	1,143.41	2,511.66	2,525.95	8,347.78
UTILITIES	24,452.05	Electricity \$3.8K; water/sewer \$11K; trash fees \$4K; cable/internet \$3K; telephone \$2K	28,068.41	26,605.73	23,989.99	20,468.67	24,449.05	22,473.11	27,634.87	26,401.28
INSURANCE	2,184.29	Property insurance \$397; fire fees \$1.8K	2,160.55	2,160.55	2,105.47	1,563.05	1,567.33	1,553.65	1,553.77	1,459.32
ADVERTISING & PROMOTION	10,000.00	Marketing expense	0.00	0.00	5,000.00	0.00	0.00	6,000.00	12,184.14	3,814.00
TRAVEL	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
LICENSES, REGISTRATIONS & SUBSCRIPTIONS	621.00	Tournament sanction fees	99.00	0.00	621.00	0.00	0.00	107.89	99.00	0.00
CONTRACTS	126,932.98	Tennis pro \$94K; Active network fees \$2.4 K; Lessons paid to Tennis Pros \$30K.	94,329.66	98,780.27	93,968.98	93,494.71	74,615.75	103,018.87	70,389.01	77,247.62
BUILDING & EQUIPMENT RENTAL	0.00		1,531.34	1,531.34	0.00	0.00	0.00	472.23	0.00	0.00
CREDIT CARD FEES & BANK FEES	3,705.67	Credit card processing fees; estimated at 75% of sales at 2.5% rate	3,087.75	3,586.62	3,152.02	2,675.22	2,059.74	2,000.95	1,656.41	1,793.78
PRINTING & PUBLICATIONS	0.00		190.00	190.00	0.00	290.19	0.00	0.00	0.00	12.66
EQUIPMENT PURCHASES <\$5K	1,000.00	Miscellaneous small equipment replacements	1,164.56	864.56	500.00	1,911.63	0.00	1,176.83	0.00	199.89
INTEREST EXPENSE	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL OPERATING EXPENSES	279,162.00		250,265.30	257,281.42	255,183.99	260,203.45	206,582.35	219,186.73	179,622.98	179,787.14
OPERATING INCOME	(107,170.73)		(92,196.64)	(90,872.36)	(101,456.28)	(112,225.54)	(72,709.97)	(72,139.15)	(75,198.45)	(64,291.90)

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PROPOSED BUDGET

Jekyll Island Authority - Mini-Golf, Bikes & Playground
FY2025 Budget

	Budget FY2025	Comments	Projected FY2024	Rolling 12 months	Budget FY2024	Actual FY2023	Actual FY2022	Actual FY2021	Actual FY2020	Actual FY2019
REVENUES										
GROSS REVENUES	488,961.24	Concession sales \$35K; bicycle rentals \$149K; Mini-golf admission fees \$306K	457,069.66	446,987.48	506,448.90	469,040.17	514,296.22	489,600.07	285,634.60	375,624.04
COST OF GOODS SOLD	14,479.17	Cost of concessions sold	18,066.93	17,107.57	16,744.00	13,864.20	15,207.66	10,690.96	11,224.45	12,948.00
NET REVENUE	474,482.07		439,002.73	429,879.91	489,704.90	455,175.97	499,088.56	478,909.11	274,410.15	362,676.04
EXPENSES										
PERSONNEL	188,397.80	Requesting 1 FT Manager in FY25; 5% of Director of Amenities salary; Guest service staff is all PT \$90K	123,354.15	119,301.29	120,443.54	111,922.83	94,094.44	72,118.81	65,897.41	80,231.71
MOTOR VEHICLE	379.00	Gas and general repairs and maintenance for truck at bike barn	160.67	94.67	470.00	292.81	207.05	122.72	10.49	274.35
SUPPLIES & MATERIALS	10,787.09	Putters, balls, helmets, bells for bikes; uniforms; small tools	8,835.18	9,678.26	6,666.06	7,674.16	4,324.49	4,695.62	7,220.00	10,366.89
REPAIRS & MAINTENANCE	32,850.50	General maintenance \$5K; Lighthouse repair \$2K; mulch for playground \$5K; repair turf and pressure wash courses \$14K; equipment repairs \$1K; service contracts \$1.4K	48,950.71	91,440.09	12,450.50	46,421.09	61,564.54	4,144.80	3,987.31	8,839.97
UTILITIES	8,260.46	Electricity \$2.4K; water/sewer \$393; trash \$3.6K; internet \$1.3K; telephone \$580	8,579.38	8,536.60	7,745.93	7,632.18	7,720.79	9,231.37	8,720.25	9,434.02
INSURANCE	2,510.80	Workers comp insurance \$1.1K; liability insurance \$561; fire fees & property insurance	844.66	844.66	750.40	5,356.15	933.24	909.20	909.28	854.00
ADVERTISING & PROMOTION	10,000.00	Advertising and social media expenses	4,800.00	300.00	6,000.00	0.00	1,250.00	0.00	128.07	2,893.01
TRAVEL	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
LICENSES, REGISTRATIONS & SUBSCRIPTIONS	250.00	Bicycle license	0.00	0.00	250.00	250.00	0.00	250.00	250.00	(250.00)
CONTRACTS	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
BUILDING & EQUIPMENT RENTAL	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
CREDIT CARD FEES & BANK FEES	11,001.63	Credit card processing fees; based on 90% of revenues at 2.5% rate	11,762.16	12,038.53	9,495.92	12,373.19	13,230.90	10,376.15	6,374.09	7,693.40
PRINTING & PUBLICATIONS	0.00	Bike forms, score cards	36.50	36.50	1,210.83	1,638.42	1,541.94	1,037.42	656.31	2,853.98
EQUIPMENT PURCHASES <\$5K	20,000.00	Adult bikes & kids bikes; plan to add bikes at Mosaic and 31-81	11,760.70	1,760.70	11,000.00	10,352.48	12,385.00	11,579.89	(689.30)	13,991.89
INTEREST EXPENSE	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL OPERATING EXPENSES	284,437.28		219,084.11	244,031.30	176,483.18	203,913.31	197,252.39	114,465.98	93,463.91	137,183.22
OPERATING INCOME	190,044.79		219,918.62	185,848.61	313,221.72	251,262.66	301,836.17	364,443.13	180,946.24	225,492.82

PROPOSED BUDGET

Jekyll Island Authority - Summer Waves
FY2025 Budget

	Budget FY2025	Comments	Projected FY2024	Rolling 12 months	Budget FY2024	Actual FY2023	Actual FY2022	Actual FY2021	Actual FY2020	Actual FY2019
REVENUES										
GROSS REVENUES	3,533,064.17	Admission fees \$2.5M; Season passes \$225K; Concession sales \$192K; cabana rentals \$248K; locker rental \$101K; group sales \$154K; Lease revenue \$100K	3,702,572.94	3,540,501.20	3,526,075.20	3,396,316.47	2,962,144.34	2,254,496.55	1,627,568.49	2,666,042.20
COST OF GOODS SOLD	93,973.95	Cost of merchandise sold budgeted at 49% of Concession Sales based on history	101,661.44	87,842.29	96,747.85	93,066.76	91,780.12	69,576.99	54,621.00	49,481.61
NET REVENUE	3,439,090.22		3,600,911.50	3,452,658.91	3,429,327.35	3,303,249.71	2,870,364.22	2,184,919.56	1,572,947.49	2,616,560.59
EXPENSES										
PERSONNEL	964,839.88	4 FT staff; Seasonal staff \$585K; GSP (security) and temp service labor \$17.8K; allocation for Sr. Director of Amenities; benefits for FT staff	878,067.61	772,348.61	1,005,675.81	701,551.39	537,123.56	477,417.10	432,034.06	525,125.69
MOTOR VEHICLE	900.00	Fuel for pumps and equipment	927.56	882.18	955.00	901.70	735.58	767.23	1,285.31	453.67
SUPPLIES & MATERIALS	269,150.00	Chemicals for pools \$98K; bathroom/cleaning supplies \$11K; waterpark supplies (life jackets, tubes, rescue tubes) \$32K; uniforms \$17K; Replacement cabana furniture, lounge chairs, tables, trash cans \$54.5K; office supplies; tools, etc.	241,327.35	241,939.28	256,000.00	243,817.13	184,699.72	130,794.05	118,952.77	123,834.41
REPAIRS & MAINTENANCE	381,426.41	Repaint & gel coat slides \$50K; sandblast F-3 tower \$43K; Pirates Tower roof \$20K; repair Wave Pool plumbing \$40K; concrete repairs \$40K; Equipment repair & Maintenance \$73K; general slide and building maintenance \$67K	355,798.75	510,387.83	342,686.41	474,559.27	366,347.28	128,313.80	250,310.47	319,700.33
UTILITIES	275,207.98	Electricity \$230K; water/sewer \$36K; internet \$7.3K; telephone \$2K	280,474.11	277,882.99	253,867.47	254,826.50	240,419.31	235,727.87	223,803.69	231,470.76
INSURANCE	27,740.35	Worker's comp \$4.7K; liability insurance \$2.2K; property insurance \$3.8K; fire fee \$17K	24,669.53	24,669.53	26,864.49	10,818.68	11,221.44	10,511.23	10,585.56	11,122.36
ADVERTISING & PROMOTION	120,895.33	Summer Waves specific advertising & media expenses	109,772.96	133,634.33	100,000.00	130,994.17	69,607.53	53,475.00	58,526.32	100,901.95
TRAVEL	3,000.00	IAAPA Show in Orlando; Assoc of Aquatic Professionals membership	278.67	278.67	4,000.00	0.00	237.72	0.00	4,632.61	681.44
LICENSES, REGISTRATIONS & SUBSCRIPTIONS	17,046.24	Health & ride inspections; Splash Radio; BMI fees; Lifeguard trainer certification; adding CAC Autism certification \$12K in FY25	6,297.33	6,297.33	4,066.24	3,219.66	2,189.99	1,070.00	4,059.43	2,028.00
CONTRACTS	127,240.00	General Manager contract & incentive; Trash compactor svc; Palm tree trimming & spreading mulch.	115,319.08	114,524.08	117,508.00	114,649.16	110,001.01	102,654.54	88,892.64	91,284.25
BUILDING & EQUIPMENT RENTAL	11,481.74	Copier rental; heavy equipment rental; CO2 tank rental; Allied Chemical tank rental	15,828.53	13,110.92	27,475.00	18,706.94	54,066.34	30,126.88	25,270.21	5,573.95
CREDIT CARD FEES & BANK FEES	37,494.00	Credit card processing fees; Based on 45% of sales (excluding lease fees & uniforms) at 2.5% rate	34,484.59	22,505.22	37,346.63	24,042.27	17,388.49	9,681.95	22,850.97	28,435.90
PRINTING & PUBLICATIONS	3,800.00	Tickets; handouts; new signs	1,110.69	193.69	4,807.68	2,709.04	4,765.68	8,862.46	5,539.78	3,614.06
EQUIPMENT PURCHASES <\$5K	10,500.00	Chlorine pump \$3.2K; Aquatic wheel chairs (2) \$4.8K; pool vacuum \$2.5K	5,582.97	6,817.97	4,900.00	6,953.73	4,482.72	9,092.98	5,251.81	22,230.20
INTEREST EXPENSE	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL OPERATING EXPENSES	2,250,721.93		2,069,939.73	2,125,472.63	2,186,152.73	1,987,749.64	1,603,286.37	1,198,495.09	1,251,995.63	1,466,456.97
OPERATING INCOME	1,188,368.29		1,530,971.77	1,327,186.28	1,243,174.62	1,315,500.07	1,267,077.85	986,424.47	320,951.86	1,150,103.62

PROPOSED BUDGET

Jekyll Island Authority - Campground
FY2025 Budget

	Budget FY2025	Comments	Projected FY2024	Rolling 12 months	Budget FY2024	Actual FY2023	Actual FY2022	Actual FY2021	Actual FY2020	Actual FY2019
REVENUES										
GROSS REVENUES	3,195,920.79	Site rental \$2.7M; Concession sales \$163K; Propane sales \$24.8K; Bike Rentals \$14.7K; washing machines \$11.4K; camping fees (pet fee, late check out fees, transaction fees, etc.) \$240K; new section expected to open in January.	2,971,949.09	2,873,610.93	3,007,725.46	2,766,426.33	2,399,520.23	2,202,598.66	1,707,327.35	1,611,348.01
COST OF GOODS SOLD	116,633.76	Cost of merchandise and propane sold	111,128.71	109,472.13	113,055.18	104,505.10	82,674.59	86,879.71	75,142.28	67,867.25
NET REVENUE	3,079,287.03		2,860,820.38	2,764,138.80	2,894,670.28	2,661,921.23	2,316,845.64	2,115,718.95	1,632,185.07	1,543,480.76
EXPENSES										
PERSONNEL	547,619.22	5 FT employees; Requesting 1 additional park service position for new campsites opening in January; PT guest services staff	367,153.88	332,935.97	407,490.77	329,802.12	278,180.48	235,252.50	261,101.85	252,135.79
MOTOR VEHICLE	1,867.86	Fuel and general R&M	1,615.98	1,267.37	1,998.33	1,267.97	1,690.31	1,229.88	1,676.43	4,209.50
SUPPLIES & MATERIALS	24,616.89	Bathroom/cleaning supplies \$13K; office supplies \$3.6K; shop supplies \$2.4K; uniforms \$1K; small tools, bird seed	24,464.61	23,270.41	29,366.34	24,263.74	26,898.66	22,257.93	33,550.57	32,105.99
REPAIRS & MAINTENANCE	18,431.50	General building R&M \$7K; Road repairs \$7K; general equipment R&M \$3K; maintenance contracts \$1.4K	15,160.95	9,523.70	16,431.50	7,535.10	13,561.82	15,911.85	17,217.43	34,782.52
UTILITIES	272,824.95	Electricity \$176K; water/sewer \$36K; internet & cable \$54K; telephone \$2.5K; propane \$4.5K. Expenses are expected to be higher due to adding 50 new campsites in January.	278,126.11	269,993.77	269,303.30	236,844.01	262,837.44	265,485.75	242,151.47	230,966.80
INSURANCE	16,182.26	Worker's comp \$7K; liability insurance \$3.4K; property insurance \$1K; fire fee \$4.7K	12,932.91	12,932.91	14,118.14	8,085.85	8,645.47	7,713.43	7,812.64	7,149.41
ADVERTISING & PROMOTION	15,027.20	Good Sam Publication advertising \$10K; Advertising for new sites \$5K	12,527.20	10,027.20	30,000.00	9,768.00	9,482.32	9,103.25	86.17	153.19
TRAVEL	1,300.00	NASPD Conference	0.00	0.00	0.00	0.00	0.00	0.00	1,425.10	1,091.93
LICENSES, REGISTRATIONS & SUBSCRIPTIONS	4,135.00	Health inspection fee; alcohol license for JIA and GA	435.00	435.00	535.00	535.00	535.00	535.00	1,500.00	1,620.00
CONTRACTS	26,873.37	Tree trimming & stump grinding \$14K; trash compactor svc \$13K	26,039.69	11,007.83	33,376.08	14,786.87	15,421.11	7,000.00	23,423.97	25,790.83
BUILDING & EQUIPMENT RENTAL	8,013.00	Trash compactor rental \$3.4K; UTV rental \$4.6K	8,341.74	5,325.91	22,268.94	3,091.10	5,772.49	9,169.85	8,598.93	3,851.01
CREDIT CARD FEES & BANK FEES	127,836.83	Credit card processing fees	114,316.49	115,033.64	132,000.00	123,672.19	55,378.64	40,193.92	30,658.34	33,562.94
PRINTING & PUBLICATIONS	71.51	Miscellaneous printing	221.07	21.07	700.00	74.09	337.13	3,209.64	10,482.67	12,638.23
EQUIPMENT PURCHASES <\$5K	11,000.00	Fire rings	679.66	679.66	1,000.00	4,477.16	1,993.13	519.79	6,782.44	16,176.08
INTEREST EXPENSE	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL OPERATING EXPENSES	1,075,799.59		862,015.29	792,454.44	958,588.40	764,203.20	680,734.00	617,582.79	646,468.01	656,234.22
OPERATING INCOME	2,003,487.44		1,998,805.09	1,971,684.36	1,936,081.88	1,897,718.03	1,636,111.64	1,498,136.16	985,717.06	887,246.54

PROPOSED BUDGET

Jekyll Island Authority - Golf
FY2025 Budget

	Budget FY2025	Comments	Projected FY2024	Rolling 12 months	Budget FY2024	Actual FY2023	Actual FY2022	Actual FY2021	Actual FY2020	Actual FY2019
REVENUES										
GROSS REVENUES	3,168,953.45	Memberships \$621K; greens fees \$956K; golf cart rentals \$467K; golf card sales \$112K; concession sales \$504K; tournament \$259K; Driving range \$53K; Lease income \$84K	2,987,079.14	3,272,083.75	2,557,116.99	3,376,241.00	3,122,141.61	2,525,223.81	1,806,822.53	2,096,865.30
COST OF GOODS SOLD	309,034.14	Cost of merchandise sold; estimated at 60% based on history	267,116.89	274,882.70	220,927.84	264,785.58	251,028.34	237,282.81	137,490.41	179,812.98
NET REVENUE	2,859,919.31		2,719,962.25	2,997,201.05	2,336,189.15	3,111,455.42	2,871,113.27	2,287,941.00	1,669,332.12	1,917,052.32
EXPENSES										
PERSONNEL	2,043,165.08	Golf has 4 FT staff; GCM has 18 FT staff; PT labor \$272K; temp service staffing \$27.6K	1,768,267.44	1,698,066.83	2,000,036.26	1,581,912.43	1,428,312.31	1,262,803.09	1,253,458.20	1,338,481.89
MOTOR VEHICLE	54,226.43	Gas and diesel for equipment and vehicles \$53K; general vehicle R&M \$285	50,169.02	44,182.31	65,657.11	59,674.44	55,315.09	30,046.30	34,158.76	43,979.42
SUPPLIES & MATERIALS	537,008.82	Chemicals/fertilizers \$424K; irrigation supplies \$8.3K; uniforms \$7.9K; sand/soil \$15K; golf course supplies \$19K; Special events supplies - Paulk Cup tournament \$29.4K	649,105.59	572,872.91	650,823.74	600,062.37	522,702.66	437,190.01	444,410.87	549,471.48
REPAIRS & MAINTENANCE	105,192.80	General R&M \$10.2K; cart path repairs & bench repair kits \$9K; General equipment R&M \$72K; Service contracts \$15K (A/C maint; pest control; Waste2Water; Trackman system)	132,977.55	144,826.92	107,134.20	133,964.98	123,520.41	150,209.00	67,785.64	93,732.80
UTILITIES	122,948.04	Electricity \$79K; water/sewer \$18K; trash fees \$18K; internet \$3.3K; telephone \$4.8K	127,061.41	126,593.05	113,427.23	107,877.69	108,459.97	100,264.89	105,434.17	99,105.14
INSURANCE	75,824.63	General liability insurance on carts and equipment \$7K; Liability insurance \$12K; Workers comp \$26K; fire fees \$23.5K; property insurance \$7.1K	70,014.04	70,014.04	76,804.81	61,146.32	67,135.12	61,191.20	61,531.14	65,214.11
ADVERTISING & PROMOTION	15,000.00	Golf-specific advertising and Facebook ads; Jekyll Jr Invitational \$5K, new membership drive \$5K, Paulk Cup advertising \$5K	4,620.00	3,000.00	10,444.28	3,624.28	1,000.00	15,400.00	667.40	3,426.56
TRAVEL	5,000.00	PGA show; National conference; chapter meetings, travel for training	3,520.14	3,520.14	5,000.00	2,047.04	700.22	0.00	4,452.94	1,782.00
LICENSES, REGISTRATIONS & SUBSCRIPTIONS	7,842.00	PGA dues; US Golf Assoc; Walter Travis Society; Audubon certification; National meeting	7,197.50	6,592.50	8,092.00	7,423.27	5,803.00	5,413.00	6,907.00	4,532.00
CONTRACTS	4,000.00	Tree/stump work	4,120.00	120.00	4,000.00	2,499.00	4,995.00	2,787.71	21,789.55	19,304.07
BUILDING & EQUIPMENT RENTAL	556,824.42	Copier rental; golf cart lease with GPS feature; Golf cart utility vehicles, equipment leases, and rentals for path maintenance	572,929.67	564,967.02	547,433.54	535,605.78	484,885.82	469,615.33	434,815.40	374,857.87
CREDIT CARD FEES & BANK FEES	66,469.01	Credit card processing fees (85% of sales at 2.5% fee)	74,056.47	85,473.53	47,233.44	82,550.49	64,987.22	46,071.70	32,722.03	42,018.58
PRINTING & PUBLICATIONS	12,700.00	Printing tickets, registration, program course signs, golf tickets, etc; printing scorecards with new logos for each course.	4,953.79	8,380.40	2,120.00	13,396.15	8,624.68	2,691.94	3,327.20	1,765.82
EQUIPMENT PURCHASES <\$5K	8,980.00	General Small equipment replacement - Golf Course Maint \$5.8K; pull carts \$3.2K	5,662.73	4,616.59	10,280.00	31,093.27	6,597.26	7,134.73	7,253.51	8,690.97
INTEREST EXPENSE	0.00		0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
TOTAL OPERATING EXPENSES	3,615,181.23		3,474,655.35	3,333,226.24	3,648,486.61	3,222,877.51	2,883,038.76	2,590,818.90	2,478,713.81	2,646,362.71
OPERATING INCOME	(755,261.92)		(754,693.10)	(336,025.19)	(1,312,297.46)	(111,422.09)	(11,925.49)	(302,877.90)	(809,381.69)	(729,310.39)

Capital Equipment and Projects Requests

June 18, 2024

Project	Amount	Department	Funding	Comments
Equipment:				
HVAC replacement	50,000.00	Beach Village	Beach Village Improvement Fund	General replacement of original equipment as they expire
Used Golf Carts - Purchase from Great Dunes (4)	20,000.00	JIA-wide	Current year funds	Purchase of four gently used golf carts from Great Dunes for departments
Public Safety/Convention Center DAS	400,000.00	JIA-wide	Current year funds	Radio and LTE signal boosters. Need Dark fiber installed prior to this addition
Vehicle replacements	80,000.00	JIA-wide	Current year funds	Park Services, Landscaping, Roads & Grounds, Campground
Indoor & outdoor furniture & fixtures - Campground	55,000.00	Campground	Current year funds	FF&E for new Campground Store
Security gate for old entrance	10,000.00	Campground	Current year funds	This will be a passive gate similar to the airport for emergency exit only
Toro Workman for (Landscape/Greenhouse)	31,000.00	Landscaping	Public Improvement Fund	Replacement - current workman is no longer repairable
Big John 40" tree spade	22,000.00	Landscaping	Public Improvement Fund	Will be used on golf course project; transplanting trees, etc.
Mini excavator for Roads and Grounds	108,000.00	Roads & Grounds	Current year funds	Existing 6 yr old mini-excavator will be available for other departments
Scag Mowers (2)	35,000.00	Roads & Grounds	Public Improvement Fund	Replace one and send other older one to the Campground
Upgrade Fire system sensors/smoke detection	60,000.00	Convention Center	Current year funds	Life safety issue; adding detectors in back service hall
Dance floor 40x40 lockable with racking kart	57,000.00	Convention Center	Current year funds	Current dance floor needs replacing
Kitchen Cooler/Freezer Floors replacement	36,000.00	Convention Center	Current year funds	Diamond Plate Floors in 1 Freezer and 3 Coolers
6'x12" Dump trailer	9,000.00	Landscape Planning	Public Improvement Fund	Trailer to haul materials for special projects
Dump Trailer	13,500.00	Water/Wastewater	Water/Wastewater Fund	Would eliminate need for current rental and hauling fees.
Motor Control Center @WT 4	150,000.00	Water/Wastewater	Water/Wastewater Fund	Current MCC installed in 1975 and parts are unavailable now
Replacement of service lines (phase 1)	50,000.00	Water/Wastewater	Water/Wastewater Fund	Possible lead lines will be first phase of replacement
Replacement of galvanized lines (phase 1)	50,000.00	Water/Wastewater	Water/Wastewater Fund	Beachview side streets
Floor scrubber	6,800.00	Convention Center	Current year funds	Scrubber for cleaning tiles
Total Equipment requests	1,243,300.00			
Projects:				
Engineering for Pirates Passage slide renovation	56,000.00	Summer Waves	Current year funds	Engineering/design for future slide renovation
Paint park buildings	40,000.00	Summer Waves	Current year funds	Includes color change from yellow
Park lighting in parking lot (remaining section)	25,000.00	Summer Waves	Current year funds	Will use light poles we have, need the bases, lights, etc for project
North End Monopole (Remove Cell Antennas from WT 5)	310,000.00	JIA-wide	Current year funds	Monopole will provide better revenue with less overall cost YTY
Fan Terminal for HVAC	13,000.00	Convention Center	Current year funds	Current fan terminal is faulty
Ben Porter floor - replacement	78,000.00	Convention Center	Current year funds	replace wooden floor, current one needs replacement
Ben Porter Shades - fabric and motor	77,000.00	Convention Center	Current year funds	Current shades are very worn and not working properly
Village Green Turf	122,000.00	Beach Village	Public Area Improvements	Replace grass with Artificial turf for less maintenance at Splash Pad
Internet Upgrade	100,000.00	Administration	Current year funds	New switches, cabling & IT support needed for new Fiber installation
Accounting Software	200,000.00	Administration	Current year funds	New system will allow for increased efficiency and customer service
Lost Building Tabby trail	155,000.00	Pier Road	Current year funds	Final grading, form, place and finish of trail between 31-81 and Pier Road trail
Lighting for Pier Road area	51,500.00	Pier Road	Current year funds	30 additional decorative lights in Pier Road area
31-81 Signage	17,212.00	Pier Road	Current year funds	Photo opportunity sign for 31-81 Store (matches Jekyll Mosaic sign)
Interpretive Signage and Rails for new Trail	7,000.00	Pier Road	Current year funds	New Lost Building Tabby trail - signage and rails
Gutters at Beach Village	86,000.00	Beach Village	Beach Village Improvement Fund	Current gutters have been in place since they opened; need replacing
Spot Repairs & Painting at Beach Village	13,000.00	Beach Village	Beach Village Improvement Fund	Repairs & painting needed relating to the Gutter replacement project
Total Project requests	1,350,712.00			
Total	2,594,012.00			
Current Year Funds				
Beach Village Improvement Fund	149,000.00			
Fire Department Equipment Fund				
Water/Wastewater Improvement Fund	263,500.00			
Public Area Improvement Fund	219,000.00			
	2,594,012.00			



Jekyll Island Authority Hiring Incentive Plan

Effective: 7/1/2024

Purpose: The purpose of the Jekyll Island Authority's hiring incentive pay is to induce the employment of a prospective employee with particularly desirable qualifications and/or for a position that is difficult to fill. Positions identified are critical positions that present recruiting challenges due to skill level, area of expertise and/or geographic location.

Hiring Incentive Plan Guidelines for FY25

Positions: The following positions, if vacated, may include a hiring incentive to induce employment:

- Chief Accounting Officer
- Deputy Executive Director
- Director of Conservation
- Director of Historic Resources
- Director of Human Resources
- Director of Marketing
- Director of Retail Operations
- General Counsel (Legal)
- Georgia Sea Turtle Center Veterinarian
- Golf Course Maintenance Superintendent
- Golf Course Maintenance Assistant Superintendent
- Facilities Superintendent
- Water/Wastewater Superintendent
- Water/Wastewater Assistant Superintendent

Incentive amount: Hiring incentive pay of up to 5% of base salary, not to exceed maximum of \$5,000, may be provided for hard-to-fill, critical positions which involves relocation of the selectee for the position.

Agreement: Employees receiving hiring incentive pay are required to sign repayment agreement terms prior to payment request approval.

Repayment Terms: In the event of a voluntary resignation by the employee during the initial twelve months of employment, the employee will be required to repay the full incentive amount.

Approval: Hiring incentive pay is subject to fund availability and approval by the Executive Director.

Reporting: The Chief Accounting Officer and Director of Human Resources shall monitor all payments made in accordance within this plan for compliance with the Jekyll Island Authority Incentive Pay policy.

Review: Hiring incentive plans are reviewed prior to each fiscal year during budget development and may vary depending on budget each fiscal year.



Jekyll Island Authority Performance Incentive Plan

Effective: 7/1/2024

Purpose: The purpose of the Jekyll Island Authority's performance incentive pay is to reward employees for extraordinary performance, significant contributions and/or substantial accomplishments well beyond normal or regular work responsibilities impacting JIA operations.

Performance Incentive Plan Guidelines for FY25

Recommendation: Managers may recommend individual employees for performance incentive pay within the following;

- Accomplishing and exceeding expectations on major projects or initiatives established by division director and/or immediate supervisor.
- Participation in or completion of a project with significant impact to one or more JIA operation processes.
- Significant cost saving or cost avoidance realized beyond normally expected or established standards.
- Extraordinary effort during times of critical department need such as meeting critical deadline that could otherwise have an adverse impact on critical business operations or major project.
- Contribution that clearly and significantly impacts the accomplishment of important or critical business operational goals, deliverables and/or timeline.

Eligibility:

- Employees recommended for performance incentive pay must be in active employment.
- Employees must have had at least "met expectations" on their last performance review and/or there are no current or ongoing performance issues.
- Employees may not be awarded more than once for the same achievement.

Documentation: Managers must submit appropriate documentation including specific reason employee should receive performance incentive pay, including date or timeframe of contribution event and recommended bonus amount.

Incentive amount: Performance incentive pay may not exceed \$5,000 per employee per fiscal year.

Approval: Performance incentive pay is subject to fund availability and approval by the Executive director.

Reporting: The Chief Accounting Officer and Director of Human Resources shall monitor all recommendations and payments made in accordance with this plan for compliance with the Jekyll Island Authority Incentive pay policy.

Review: Performance incentive pay plan is reviewed prior to each fiscal year during budget development and may vary depending on budget each fiscal year.



Jekyll Island Authority Goal Based Incentive Plan

Effective: 7/1/2024

Purpose: The purpose of the Jekyll Island Authority's goal-based incentive pay is to reward Managers and Directors of Retail and Amenity departments that are responsible for bringing in revenue to the organization. Payments under this plan will be based on the goal criteria listed in the plan and will be reviewed, validated, and confirmed by the Chief Accounting Officer and Executive Director as a realized goal.

Goal Based Incentive Plan Guidelines for FY25

The goal-based plan is developed to encourage the department Managers, Assistant Managers and Directors to manage multiple aspects of their budget including revenue, cost of goods sold %, labor % and total expenses.

Manager and Assistant Manager positions are eligible for the goal-based incentive plan as listed below:

- District Shops Manager & Assistant Manager
- Guest Information Center Manager & Assistant Manager
- GSTC Gift Shop Manager & Assistant Manager
- GSTC Program Managers
- Amenity Group Sales Manager
- Life is Good Manager & Assistant Manager
- Museum Gift Shop Manager & Assistant Manager
- Museum Tours Manager & Assistant Manager
- Summer Waves Sales & Operations Managers
- Campground Manager & Assistant Manager
- Head Golf Professional
- Mini-golf Manager

Director positions eligible for the goal-based incentive plan:

- Director of Retail Operations
- Director of Golf
- Director of Historic Resources
- Director of Georgia Sea Turtle Center
- Sr. Director of Amenities

Allocation: This Goal-based incentive plan is structured on an allocation approach as follows:

- The Manager, Assistant Manager and Director positions will be eligible for an incentive payment as noted below. Potential incentive amounts available are as follows: 100%=\$5,000.00; 50% = \$2,500.00; 25% = \$1,250.00; 15% = \$750.00
 - District Shops – Manager 100%; Asst Manager 50%; Director of Retail 25%
 - Guest Information Center – Manager 100%; Asst Manager 50%; Director of Retail 25%
 - GSTC Gift Shop – Manager 100%; Asst Manager 50%; Director of Retail 25%

- GSTC (All) – Director of GSTC 100%; Group Sales Manager 50%; Education Manager 25%; Rehab Manager 25%; Research Manager 25%; Sr Dir of Amenities 25%
 - Life is Good – Manager 100%; Asst Manager 50%; Director of Retail 25%
 - Museum Gift Shop – Manager 100%; Asst Manager 50%; Director of Retail 25%
 - Museum Tours – Manager 100%; Asst Manager – 50%; Group Sales Manager 50%; Director of Historic Resources 25%; Sr Dir of Amenities 25%
 - Summer Waves Gift Shop – Director of Retail 100%
 - Summer Waves Operations – Operations Manager 100%; Revenue Manager 100%; Sr Dir of Amenities 25%
 - Campground – Manager 100%; Assistant Manager 50%; Sr Dir of Amenities 25%; Director of Retail 15%
 - Golf –Director of Golf 100%; Head Golf Pro 50%; Sr Dir of Amenities 25%; Director of Retail 15%
 - Mini-golf - Manager 100%; Sr Dir of Amenities 25%
- To be eligible for the incentive amounts noted above, Actual Net Income must reflect a favorable variance from the Budgeted Net Income of at least 5% for the fiscal year.
 - For departments with retail sales, the goals are broken down into four (4) sections each worth 25% of the eligible incentive amount. For departments without retail sales, the allocation for the three (3) applicable sections are worth 33% each of the eligible bonus amount.
 - Revenues – must be in excess of budget for the fiscal year.
 - Labor as a % of revenue – must be less than budget or no more than 1.5% higher than budget for the year.
 - Expenses – must be equal to or less than budget for the year (expenses increased in proportion to revenue increases will be considered)
 - Cost of goods sold % - must be less than budget or no more than 1.5% higher than budget for the year.

Payment: The maximum incentive payment allowed for each employee is \$5,000.00 per year. The incentive shall be awarded in the fall of each year between August and November for the prior fiscal year. Payments will be included as bonus pay in the pay period issued. Bonus pay is non-pensionable earnings and shall not be included as compensation for determining retirement benefits.

Eligibility:

- Payment will only be made to employees who have at least “met expectations” on their last performance review, and/or there are no current or ongoing performance issues.
- Employees must be in an active employment status to receive the incentive.
- Employees who terminate either voluntarily or involuntarily prior to payment will not receive incentive pay.
- Payments may only be made for accomplished goals and may not be made in advance.

Reporting: The Chief Accounting Officer and Director of Human Resources shall monitor all payments made in accordance with this plan for compliance with the Jekyll Island Authority Incentive pay policy.

Review: Goal-based incentive plans are reviewed prior to each fiscal year during budget development and may vary depending upon budget each fiscal year.
